




# City of Seattle Boards & Commissions Notice of Appointment

<b>Appointee Name:</b> <i>Matthew Kanter</i>		
<b>Board/Commission Name:</b> <i>Seattle Commission for People with DisAbilities</i>		<b>Position Title:</b> <i>Get Engaged Member</i>
<input checked="" type="checkbox"/> <b>Appointment</b> OR <input type="checkbox"/> <b>Reappointment</b>	<b>Council Confirmation required?</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
<b>Appointing Authority:</b> <input type="checkbox"/> Council <input checked="" type="checkbox"/> Mayor <input type="checkbox"/> Other: <i>Specify appointing authority</i>		<b>Term of Office:</b> <i>9/1/16 to 8/31/17</i>
<b>Residential Neighborhood:</b> <i>Belltown</i>	<b>Zip Code:</b> <i>98121</i>	<b>Contact Phone No.:</b> <i>N/A</i>
<b>Legislated Authority:</b> <i>SMC 3.14.920</i>		
<b>Background:</b> Matt grew up as a special education student in Washington, and saw firsthand the challenges of navigating the education system while also struggling with a disability, and the disparities between whites & people of color within special education programs. Matt is a member of the current IDF cohort, and volunteers with several youth programs in Seattle, including 21 Progress—where he shares his personal story with aspiring youth leaders—and the local chapter of BBYO		
<b>Date of Appointment:</b> <i>7/29/16</i>	<b>Authorizing Signature (original signature):</b> 	<b>Appointing Signatory:</b> <i>Edward B. Murray</i> <i>Mayor of Seattle</i>

FILED  
 CITY OF SEATTLE  
 2016 AUG 26 PM 1:59  
 CITY CLERK

# MATTHEW KANTER



## SUMMARY

Passionate and motivated individual with experience in sales, marketing, and community engagement. Seeking to work in a collaborative environment where I can contribute to the organization and my community.

## PROFESSIONAL EXPERIENCE

WEWORK – SEATTLE, WA (MARCH 2016 – APRIL 2016)

*Contract Marketing and Sales Specialist March 2016 – April 2016*

- Design cold calling B2B approaches and follow up
- First outgoing program attempt in regions history.

ZILLOW, INC. – SEATTLE, WA (OCTOBER 2013 – MARCH 2016)

*Auctions Pilot Senior Sales Executive November 2014 – March 2016*

- Responsible for outgoing cold calls & fielding inbound B2B inquiries in our auction markets
- Maintained a strong book of business until our team's transition to a Sales/Account Management model.
- Sold and explained the newest way to advertise on Zillow
- Retained and explained the new and improved billing system to clients who had been with Zillow for years.

*Inside Sales Representative October 2013 – November 2014*

- Successfully made 2,000 direct contacts with current clients
- Maintain and provide customer services for a self-generated book of business of 200+
- Hit and exceeded monthly quotas & goals
- Coached & advised clients on Marketing Strategy
- Experience with SalesForce.

VECTOR MARKETING - KING & SNOHOMISH COUNTY, WA (JUNE 2011-SEPTEMBER 2013)

*Branch Manager (Marysville Summer Branch Office) April 2013 - September 2013*

- Managed 100% of recruiting operation
- Lead training seminars and developed Sales Representatives
- Trained three of the top performing recruiting assistants in Washington
- Created Marysville's first summer branch office
- Achieved a higher percentage of Sales Reps hit their first promotion that summer than any other new office

*Assistant Manager (Lynnwood District Office) February 2013 - April 2013*

- Managed recruiting operations
- Led meetings on behalf of District Manager

*Assistant Manager/Head Assistant Manager (Kirkland District Office) September 2011 - February 2013*

- Recruited over 200 new representatives for the Kirkland office
- #1 Recruiting Assistant Manager in the nation for spring, summer, and fall 2012; #2 in the nation for 2011
- Led training seminars.
- Ran interviews
- Trained 6 new assistant managers

*Sr. Field Sales Leader June 2011 – September 2013*

- Sold over \$29,000 worth of Cutco Cutlery®
- Rekindled connections with over 160 past company customers in addition to my book of business
- Built and served a customer base while maintaining customer service well beyond initial purchase
- Field trained over 20 other representatives

References Available Upon Request

# MATTHEW KANTER



## EDUCATION & TRAINING

INSTITUTE FOR A DEMOCRATIC FUTURE, SEATTLE, WA

*Political Fellowship, January 2016-June 2016 (Expected Completion)*

- One of 32 Fellows chosen to be trained in the most intensive Political training program available.

LAKE WASHINGTON INSTITUTE OF TECHNOLOGY, KIRKLAND, WA

*Culinary Arts, September 2008 - December 2011*

- President's List 4.0 GPA and 2 time Dean's List 3.8 GPA
- National Restaurant Association Education Foundation ManageFirst & ServeSafe Certifications

## COMMUNITY EXPERIENCE

YOUNG DEMOCRATS OF WASHINGTON, SEATTLE, WA

*Chair of the Jewish Caucus, February 2016-Present*

*Vice Chair of the Americans with Disabilities Caucus, February 2016-Present*

KING COUNTY YOUNG DEMOCRATS, SEATTLE, WA

*Holiday Party Coordinator - December 2015*

*Political Director, January, 2016 - Present*

- Plan political programming
- Coordinate endorsements

21 PROGRESS, SEATTLE, WA

*Youth Leadership Assistant, November 2015- Present*

- Market Youth leadership curriculum

FRIENDS OF HISTORIC BELLTOWN, SEATTLE, WA

*Acting Treasurer, October 2015 - Present*

- Plan and organize meetings and budget.

FARESTART, SEATTLE, WA

*Computer Lab Volunteer, September 2015 - Present*

36<sup>TH</sup> DISTRICT DEMOCRATS, SEATTLE, WA

*Acting Precinct Officer, Precinct #3686 June 2015 - Present*

BBYO, SEATTLE, WA

*Chapter Advisor, Emerald City AZA November 2014 - Present*

# Seattle Commission for People with Disabilities AUGUST 2016

16 Members: Pursuant to *SMC 3.14.920*, all members subject to City Council confirmation, 2-year terms:

- 7 City Council-appointed
- 8 Mayor-appointed
- 1 Other Appointing Authority-appointed: Commission-appointed

**Roster:**

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
2	M		1.	Member	Jonathan Porter	5/01/15	4/30/17	3	Mayor
6	F		2.	Member	Patricia Copeland	5/01/15	4/30/17	3	Mayor
1	F		3.	Member	Shandra Benito	5/01/15	4/30/17	2	Mayor
			4.	Member	Vacant	5/01/16	4/30/18		Mayor
			5.	Member	Vacant	5/01/16	4/30/18		Mayor
6	M		6.	Member	Steven Mark Lewis	5/01/16	4/30/18	2	Mayor
2	F		7.	Member	Christiana Obey	5/01/15	4/30/17	1	Mayor
			8.	Member	Aaron Bunnell	5/01/16	4/30/18	1	City Council
			9.	Member	Jessica Williams-Hall	5/01/16	4/30/18	1	City Council
6	M		10.	Member	Michael L. Barta	5/01/15	4/30/17	3	City Council
			11.	Member	Vacant	5/01/15	4/30/17		City Council
			12.	Member	Kevin C. Eggers	5/01/16	4/30/18	1	City Council
6	M		13.	Member	Robert F. Canamar	5/01/15	4/30/17	2	City Council
			14.	Member	Conrad A. Reynoldson	5/01/16	4/30/18	1	City Council
6	F		15.	Member	Diane Laurine	5/01/15	4/30/17	1	Commission
6	M		16.	Get Engaged	Matthew Kanter	9/01/16	8/31/17	1	Mayor

**SELF-IDENTIFIED DIVERSITY CHART**

			(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)		
	Men	Women	Transgender	Unknown	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor	3	3			1	2	0	0	0	3	0	0	0
Council	2	0			0	0	0	0	0	2	0	0	0
Comm	0	1			0	0	0	0	0	1	0	0	0
<b>Total</b>	<b>5</b>	<b>4</b>			<b>1</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>	<b>0</b>	<b>0</b>	<b>0</b>

**Key:**

- \*D List the corresponding *Diversity Chart* number (1 through 9)
  - \*\*G List *gender*, M = Male, F= Female, T= Transgender, U= Unknown
  - RD Residential Council District number 1 through 7 or N/A
- Diversity information is self-identified and is voluntary.*