# Generational Wealth Initiative

How Seattle Can Address the Racial Wealth Divide

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"Generational Wealth is a key to **liberating people of color** from systemic oppression." – Anna N'Jie-Konte





#### Built Inspired by community

- <u>Rooted</u> in decades of community efforts, <u>sparked</u> by 2020 protests for racial justice
- Equitable Communities Initiative: economic justice and Generational Wealth





#### What we know









Black workers in Seattle are three times more likely to be unemployed than white workers.

While Seattle's median income is more than \$85K, it is less than \$40K for Black households and less than \$32K for Native American households.

Just over 25% of Black Seattle residents are homeowners, compared to 50% of white residents.

The average White-owned business is valued more than twelve times higher than the average Blackowned business

Based on 2018 data presented in Prosperity Now's Racial Wealth Divide in Seattle report.



#### **How We Create Impact**

#### CITY ALIGNMENT

Unite City departments and staff behind a single shared vision of wealth-building and equity.

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#### BIPOC-IDENTIFIED STRATEGIES

Identify innovative wealth-building strategies created by and deployed within BIPOC communities.

IMPACT

#### COMMUNITY ENGAGEMENT



Create multiple structures for two-way engagement with community. Use them for guidance and consistent feedback.

#### DIRECT INVESTMENT



Invest directly in solutions and policies identified and supported by community.



### **Vision For Impact**

- Investments in BIPOC communities who have been most impacted result in cultural, political, and economic power.
- BIPOC communities are able to build the systems and institutions that enable communities to thrive.
- Opportunities in education, homeownership, land ownership, and business are attained equitably and lead to collective wealth.



### What is Generational Wealth?

#### **WORKING DEFINITION**

Investments in **Generational Wealth** protect and grow assets that people are able to transfer between generations.

#### VALUES

- Grow and transfer knowledge
- Immediate action, long-term impact
- Regenerative assets, not one-time infusions
- Create pathways to *transformative* economic opportunity
- Invest proactively, not reactively



### 2022 Updates

We are on track to:

- 1. Build structures for community engagement and self-determination
- 2. Complete research of innovative strategies as prioritized by community
- 3. Create a City wealth-building inventory and grow the City's impact evaluation capacity
- 4. Make direct investments in support of community goals
- 5. Grow Citywide learning and integration



## **Community Engagement**





- Building a participatory process with our Community Round Table
- Learning from and connecting to existing efforts and community advocacy
- Elevating community voice through engagement at local events



#### What are we hearing?

- Generational wealth is not just about money, it is about community **well-being and wellness**.
- Building wealth is a way to **stay in place** and protect communities in the long term.
- Generational wealth is not a one-strategy solution, it's a framework that can help us impact everything from day-to-day experiences to a whole community context.
- Generational wealth is about **power and ownership** over your lived experience.

"Stability, mobility, freedom" - Kelvin Dankwa





### **Research of Strategies**





- Understanding the problem locally and opportunities for building wealth
  - Defining investment focus areas based on communities most impacted.



### **Early Findings**

#### How we invest matters

- Need to address all 4 areas of wealth-building to achieve economic mobility (Family income, Family savings, Family wealth, Community context)
- Strategy areas for research and beyond:
  - 1. Broad-based worker ownership
  - 2. Community-controlled capital
  - 3. Community ownership of real estate
  - 4. Progressive procurement
  - 5. Equitable small business ecosystems
  - 6. Wealth retention and asset protection programs



#### Inventory & Impact Evaluation

We know the City is already investing in wealth building.

- What are our investments?
- What is the impact of our investments?
- What are our goals and how will we know we are advancing them?









### **Early Findings**

- Missing capacity and resources to track and evaluate our impact
- No unified way to target communities *equitably*
- Funding source and funding type matter
- There is desire from departments to participate in shared strategic planning



#### Wealth Building Education & Empowerment

Funding pilots that cultivate long-term economic empowerment through education and innovative learning structures.

Pilots will:

- Help individuals, families, and/or communities gain the knowledge to overcome barriers to building wealth
- Present a learning and support structure for participants that can help build power and set the groundwork for transforming unjust systems
- Be tailored to meet the unique needs and dreams of those most impacted by the racial wealth divide



## **Citywide Learning & Integration**

- Citywide learning and opportunities
- Applying innovative research to reimagine City programs and investments
- Growing our monitoring program and evaluation capacity
- Increasing access and community capacity through education and empowerment



## **Key Takeaways**

- 1. The City needs a strong vision and structure to organize behind
- 2. Equity requires measuring impact and evaluating investments
- 3. We must translate research into action
- 4. Invest in Citywide learning and integration



#### What's next?

- Finalize SLI response
  - Preliminary report due January 2023
  - Final report due August 2023

