Business and policy context behind problematic scheduling practices

- Cost containment as a goal
- US firms are increasingly adopting business models that emphasize cost containment as a route to profitability.
- Under such business models, payment for labor that exceeds narrow definitions of demand (e.g., number of customers, sales, rooms, flights, tables) is viewed as an unnecessary expense.
- Intense pressures to "stay within hours"
- Retail: Ratio of sales/traffic to staffing hours
- Hotels: Housekeepers driven by room census
- Banks: Lock-box jobs in banks scheduled according to payments to process
- Restaurants: Managers monitor food sales and flow of customers (Haley-Lock \& Ewert, 2011).

New strategies to maintain labor flexibility

- Staffing levels should vary with demand.
- EX: In retail, usually need more associates on Saturday than on Tuesday.
- But now, new technologies and the press toward cost containment mean that demand-to-labor ratios are monitored very closely
- In real-time
- Adjustments made day to day, hour to hour
- Labor budgets are increasingly tight
- Get fewer hours for same \$ sales and merchandise


## Labor flexibility tool: <br> Scheduling practices

- Accountability requirements lead managers to be afraid of going over hours
- Work schedules posted a few days before the workweek begins
- Scheduled on-call shifts
- Last minute adjustments to posted schedules
- Real-time adjustments during the day
- "Just-in-time scheduling"

Number and stability of work hours, hourly employees Total weekly work hours, per employee

$N=16$
Week ending date
Dashed lines = Full-time employee

## How much do employees' work hours vary week to week?

## 'Total weekly hours, per employee



Total weekly Paid hours, per employee, store 299.1
High-variation store


## Schedule predictability, stability, and flexibility matter for work-life outcomes and well-being

- Schedule unpredictability and volatility related to
> higher levels of stress
- greater work-to-family conflict
. more interferences with nonwork activities such as scheduling doctor's appointments, socializing with friends, and eating meals together as a family (Henly \& Lambert, 2014)
> Schedule unpredictability makes it difficult to
- arrange reliable child care
> to participate in family routines important to child development such as monitoring homework and establishing bedtime routines (Henly, Waxman, and Shaefer 2006).
> Schedule unpredictability and volatility can contribute to economic insecurity
- When you're paid by the hour, an unpredictable and unstable work schedule also means unpredictable and unstable earnings.


## Labor flexibility tool:

## High headcounts

- Another tool managers use to keep labor flexible is to keep headcount high (the number of workers on the payroll )-especially in part-time hourly jobs.
- Have a pool of workers to draw on to work short shifts during peak business hours.
- Can do this partly because of low-fixed costs.
- It doesn't cost much for employers to keep employees on the payroll.
- "just-in-case employees"
- Paradox of large head count but rampant understaffing


## Implications of high headcount

- Because managers are responsible for staying within the allocated hours no matter how many workers on their payroll, the more workers on the payroll, the fewer hours available, on average, for each.
- Ramifications:
- Growing rates of (involuntary) part-time employment
- High poverty rates in working families with only part-time/part-year earners

Ratio of Part-Time Employed Remains Higher Than the Pre-Recession Levels by Jill Mislinski of Advisor Perspectives
http://www.advisorperspectives.com/dshort/updates/Full-Time-vs-Part-Time-Employment, March 8, 2016


## Involuntary Part-time employment (2000-2016)



## Poverty rates among working families (defined as having at least one

child under 18 in household) [National: Current Population Survey(ASEC)2013]

- All households with children (11.2\% poverty rate)
- $3.4 \%$ poverty rate among families with at least one full-time, year-round earner
- $27.5 \%$ poverty rate among families without full-time/full-year earner but at least 1 part-time/part-year worker
- Female-headed households
- $8.5 \%$ poverty rate with full-time worker
- $46.3 \%$ poverty rate with only part-time/part-year worker
- African American households
- $6.9 \%$ poverty rate with at least one full-time/full-year worker ; femaleheaded 12.9\%
- $43.5 \%$ poverty rate with only part-time/part-year worker; femaleheaded 55.5\%
- Hispanic households
- $9.4 \%$ poverty rate with at least one full-time/full-year worker; female headed 14.6\%
- $44.1 \%$ poverty rate with only part-time/part-year worker; femaleheaded 58\%

New national data indicating wide-spread prevalence of problematic scheduling practices

- Lack of advance notice ( 2014 GSS: workers of all ages)
- Over $40 \%$ of hourly workers in their 20s, $30 \mathrm{~s}, 40 \mathrm{~s}, 50$ s and 60 s know when they will need to work 1 week or less in advance
- Fluctuating hours (2011 NLSY97:early-career workers,26-32)
- $74 \%$ of hourly workers report fluctuating weekly work hours during a single month
- $50 \%$ of hourly workers report fluctuations of more than 8 hours, i.e., a full day of pay
- Lack of input (early-career workers, 26-32)
- Many are not simply deciding when to work at the last minute or varying their work hours by choice
- $50 \%$ say their employer sets their schedule without their input; only $16 \%$ say they determine their start and end times either freely or within guidelines set by their employer


## Some occupations at especially high risk of problematic scheduling practice

|  | Any fluctuation | Instability ratio" (fihrs vary) | 1 week or less notice | Employer decides timing |
| :---: | :---: | :---: | :---: | :---: |
| Janitors and housekeepers | 66\% | 0.43 | 40\% | 50\% |
| Food service workers | 90\% | 0.68 | 64\% | 39\% |
| Retail workers | 87\% | 0.48 | 50\% | 44\% |
| Home care workers | 71\% | 0.62 | 55\% | 37\% |

[^0]
[^0]:    * Instability ratio = (greatest - fewest) $\div$ usual hours, averaged across those reporting fluctuating hours.
    + Includes hourly workers and non-hourly workers whose low earnings $/<\$ 455$ week / render them non-exempt from FLSA provisions.

