



Preservation: The Missing Piece of Our Affordable Housing Strategy

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Affordable Housing, Neighborhood and Finance Committee

Giulia Pasciuto, Puget Sound Sage
Boyd Pickrell,
Homestead Community Land Trust
Sharon Lee,
Low Income Housing Institute
Andra Kranzler,
Councilmember Lisa Herbold's office



Preservation is a key missing piece of our affordable housing strategy

- **Renovation and demolition of less expensive older housing:**
 - Population and economy growth cause displacement
 - Every year the city loses some less-expensive private market housing
 - Impacts low income tenants
- **Housing Levy**
 - 2016 Levy focus is on new construction
 - 2009 Levy did not preserve any naturally occurring affordable units
 - 2015 Notice to Sell Multifamily Housing (Ord. 124861)
 - No current funding source to new implement new notice requirement



New Tools:

- A subsidy that is repaid from a separate revenue source dedicated to housing preservation

Results:

- Reduce displacement
- Minimize the loss of market rate affordable housing



HALA Recommendation

Launch a proactive preservation effort

Housing Bond

- The City should consider a bond issue to generate a pool of lower-cost capital for making loans with flexible terms/uses, including in new construction and preservation projects, and in projects that may or may not use the 4% LIHTC/bond programs.

Growth Fund

- Dedicate property taxes derived from new construction to affordable housing by reinstating the City Growth Fund.



Strategy 1: Utilize City's Limited Tax General Obligation (LTGO) bond

- Bond against the city's Full Faith and Credit
- Capital improvement projects
- LTGO's may be used when the debt service will be payable from a specific new revenue source that is sufficient to pay the debt service



Strategy 2: Preservation Growth Fund

What is the Growth Fund?

- A small portion of the property taxes derived from the new construction of affordable housing will be set aside for the Growth Fund
- The growth fund will be used to:
 - Fund Implement of the Notice to Sell Multifamily Housing Ordinance
 - Pay off a small housing bond

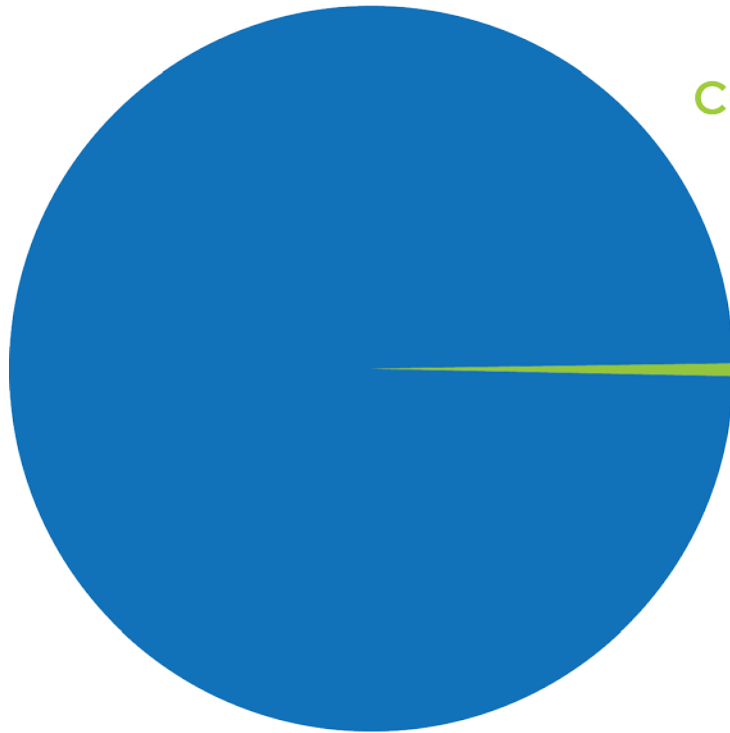
What is the history of the Growth Fund?

- Growth Fund from 1985-2002: Allocated \$15.4 Million
- Financed 32 Projects
- Preserved 2100 units



PRESERVATION GROWTH FUND

Tax Year 2015



GENERAL FUND

\$1,043,000,000

**FIRST YEAR
CONSTRUCTION REVENUE**

\$4,033,640

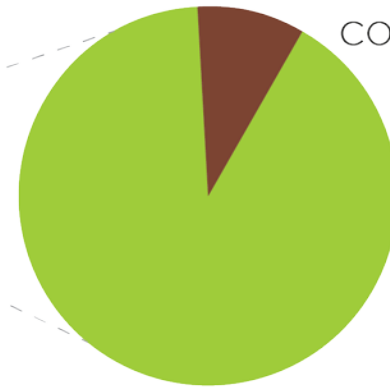
.39% of GENERAL FUND

**PRESERVATION
GROWTH FUND**

\$375,000

9.3% of

CONSTRUCTION
REVENUE





Development Option 1: Preservation of MF Buildings to preserve rental housing.

Summary of Capital Financing Needed for Five Options



	Option 1	Option 2	Option 3	Option 4	Option 5
	New Construction Workforce	New Construction ELI	New Construction Homeless*	Acq Rehab @ 60% AMI	Acq Rehab @60/80% AMI
City Capital Needed to Develop Project	\$ 11,869,740	\$ 13,732,367	\$ 16,016,246	\$ 5,871,855	\$ 5,874,665
(1) Debt Service Subsidy Needed if Fully Financed with City Bonds					
Annual Bond Debt Service	\$ 835,168	\$ 966,224	\$ 1,126,920	\$ 413,150	\$ 413,348
Annual Debt Service Supported By Rents	\$ 79,187	\$ 0	\$ 0	\$ 39,146	\$ 149,879
Annual Gap in Debt Service	\$ 755,981	\$ 966,224	\$ 1,126,920	\$ 374,004	\$ 263,469
Total 20 Year Gap in Debt Service	\$ 15,119,613	\$ 19,324,482	\$ 22,538,406	\$ 7,480,087	\$ 5,269,380
(2) Capital Subsidy if Small Portion Financed with City Bonds Fully Supported by Rents					
Up front capital subsidy	\$ 10,750,000	NA	NA	\$ 5,350,000	NA
Portion financed with City bonds	\$ 1,119,740	NA	NA	\$ 521,855	NA

*assumes other funding for rental subsidy and supportive services

Potential cost for 50 units

- Total project Costs \$13.5 MM
- Private Debt Subsidy Covers \$7.6 MM
- Growth Fund pays annual debt service gap \$374,004
- Total Bond Fund Contributions \$7.5MM in additional subsidy



Development Option 2: Preservation of MF Buildings to create homeownership opportunities.

Why homeownership matters:

- Most important form of wealth for American households
- Dual role: build wealth and provide housing services
- Most Seattle families are shut out of wealth building

Can homeownership be affordable?

- Median market-rate sales price: \$645,000
- Homestead affordable target price: \$198,000
- Average market-rate rent: \$1,750 / mo
- Homestead affordable target PITI cost: \$1,490 / mo



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Conversion to homeownership

- DC Tenant Option to Purchase Act (TOPA)/ Seattle Multifamily Notice to Sell Multifamily Housing Ordinance
- Cooperatives
- More affordable per unit than fee simple

Use of bond funds

- Long term subsidy to bring down sales price
- Short term debt to facilitate purchase
- Possible long term debt