

## City of Seattle Boards & Commissions Notice of Appointment

Appointee Name: Ann T. Melone										
Board/Commission Name: 2016 Housing Levy Oversight Committee	Position Title: Member									
X Appointment OR Reappointn	• • • • •	Council Confirmation required?  X Yes  No			CITY	TOUT JAN	CITY O			
Appointing Authority:  Council X Mayor Other:		Appointed: 4/2016	1/2/2 to	of Position: * 2017 1/2018	CLERK	-3 PM 3: 32	F SEATTLE			
Residential Neighborhood: Capitol Hill	ode: - 2	de: Contact Phone No.:								
Background:  Ann Melone is a business development officer for affordable housing investments at U.S. Bancorp where she is responsible for originating Low Income Housing Tax Credit investments in the Northwest and Rocky Mountain States. She has been with U.S. Bank since 2005, most recently serving as a relationship manager in the bank's Commercial Real Estate division where she originated, underwrote and managed a more than \$250 million affordable housing portfolio. Prior to joining U.S. Bank and USBCDC, Ms. Melone originated domestic and international syndicated debt transactions with Scotiabank Global Banking and Markets, formerly known as Scotia Capital. She also worked in philanthropy and grant making in the Pacific Northwest, and completed a two-year tour as a VISTA Volunteer centered on financial literacy for youth.  Ms. Melone serves on the Emeritus Board of Directors for Impact Capital, the Enterprise Community Partners Pacific Northwest Leadership Council, and the WA Department of Commerce's Policy										
Advisory Team for the State Housing Trust Fund.  Ms. Melone holds an MBA from the Michael G. Foster School of Business at the University of Washington and a BA from Washington University in St. Louis.										
Authorizing Signature (original signatur			Appointing Sig Edward B. Mur	ray	·-					
Mayor of Seattle										

# Ann T. Melone

EXPERIENCE	
2005 - present	U.S. BANCORP Seattle, WA
	Fifth largest commercial bank in the United States
2014 – present	Business Development Officer, Affordable Housing Investments
	Responsible for originating new direct investments with non-profit, government and for-profit
	developers and owners of affordable housing tax credit partnerships in eight states in the Pacific
	Northwest and Rocky Mountains Structure complex transactions involving multiple sources of debt, grants and equity; complete
	formal investment memos for approval; perform accurate financial modeling; assess investment
•	risks and mitigate them; write and negotiate letters of interest
	Represent U.S. Bank at formal and informal occasions, on industry expert panels and trade
	association groups
	Annual investment production over \$100 million
•	
2005 - 2014	Relationship Manager/Vice President, Commercial Real Estate
	<ul> <li>U.S. Bank's senior lending officer originating construction and permanent financing for</li> </ul>
	affordable housing projects in Washington and Montana
	Responsible for structuring complex transactions involving multiple sources of debt, grants and equity, term sheets, completing formal written credit analysis, financial modeling, risk assessment
	and mitigation, reviewing legal documentation, due diligence and reviewing construction draws,
	and monitoring and resolving problem loans
	Annual loan production up to \$100 million
	Worked effectively with product partners to present deposits, payments, treasury management,
•	capital markets, and investment solutions to clients
	Trusted advisor to non-profit, governmental and for-profit affordable housing clients
	Oversaw management of \$250MM+ affordable housing portfolio, 50% of which may be under
	construction or in lease up at any time
2002 2005	Scott Capture
<b>2002 – 2005</b> 2003 – 2005	SCOTIA CAPITAL San Francisco, CA Associate Director, Banking Group
2003 — 2003	Work with Managing Directors, client executive management, attorneys, engineers, product
	specialists, syndicate banks, consultants and others to originate, manage and administer complex
	domestic and international syndicated debt transactions ranging from \$50 million - \$1Bn for
	corporate, gaming and real estate clients including Las Vegas Sands, Inc. and Castle & Cooke
	Top-ranked Associate/Associate Director at San Francisco responsible for \$1.275BN in credits
	Structuring, term sheets, formal written credit analysis, financial modeling, legal documentation,
	industry/market research, due diligence, disbursements and construction draws
2002 - 2003	Associate, Banking Group
1997-2000	SOCIAL JUSTICE FUND NORTHWEST (FKA A TERRITORY RESOURCE)  Seattle, WA
1337-2000	Public, member-based philanthropic organization promoting social justice in the Northwest
1999-2000	Program Associate
1,,,,	<ul> <li>Managed three 12 member committees that made grants of over \$1 million to more than 100</li> </ul>
	organizations over the course of 2 years
	organizations over the course of 2 years  Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999
1997 – 1999	Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999  Development Associate
1997 – 1999	Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999
	<ul> <li>Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999</li> <li>Development Associate</li> <li>Worked on team that raised \$800,000 for general fund and \$1 million for endowment</li> </ul>
1997 – 1999 1995 – 1997	<ul> <li>Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999         Development Associate         Worked on team that raised \$800,000 for general fund and \$1 million for endowment     </li> <li>NORTHWEST BAPTIST FEDERAL CREDIT UNION</li> </ul> Seattle, WA
	<ul> <li>Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999         Development Associate         Worked on team that raised \$800,000 for general fund and \$1 million for endowment     </li> <li>NORTHWEST BAPTIST FEDERAL CREDIT UNION         VISTA Volunteer: Youth Program Manager     </li> </ul>
	<ul> <li>Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999         Development Associate         Worked on team that raised \$800,000 for general fund and \$1 million for endowment     </li> <li>NORTHWEST BAPTIST FEDERAL CREDIT UNION</li> </ul> Seattle, WA

#### **EDUCATION**

#### June 2002

#### UNIVERSITY OF WASHINGTON FOSTER SCHOOL OF BUSINESS

Seattle, WA

MBA with Concentration in Finance and Certificate in Entrepreneurship and Innovation

- CIBC Oppenheimer Academic Scholarship 2000-1; Frank S. Dupar, Sr. MBA Scholarship 2001-2
- CEO of Sawdust, LLC: Best Idea in Service/Retail (\$5,000 cash prize) and Finalist (\$10,000 cash prize), UW Program in Entrepreneurship and Innovation Business Plan Competition, 2001
- Chair, UW MBA Women in Business, 2002

#### May 1995

#### WASHINGTON UNIVERSITY IN ST. LOUIS

St. Louis, MO

- Bachelor of Arts, History; minors in French and Writing
- National Merit Scholar
- BA degree conferred in three years

#### **ACTIVITIES**

- Impact Capital Emeritus Board of Directors
- Enterprise Community Partners Pacific Northwest Leadership Council
- Department of Commerce Policy Advisory Team Member

### 2016 Housing Levy Oversight Committee

Thirteen Members: Pursuant to Ordinance 125028, all subject to City Council confirmation.

#### Mayor appointments – initial terms

- Position 1 (City employee): Seven years
- Position 2, 3 and 4: Two year terms\*
- Position 5,6, and 7: Three year terms

#### Council appointments - initial terms

- Position 8 (City employee): Seven years
- Position 9 and 10: Two year terms\*
- Position 11, 12, and 13: Three year terms

#### Roster:

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
6	F	N/A	1.	Mayor representative	Leslie Brinson Price	1/2/17	12/31/23	1	Mayor
6	F	3	2.	Member	Ann T. Melone	1/2/17	12/31/18	1	Mayor
6	F	_7	3.	Member	Alice Shobe	1/2/17	12/31/18	- 1	Mayor
2	M	7	4.	Member	Doug Vann	1/2/17	12/31/18	1	Mayor
6	F	2	5.	Member	Kristin Pula	1/2/17	12/31/19	1	Mayor
6	F	6	6.	Member	Kelly Rider	1/2/17	12/31/19	1	Mayor
1	M	N/A	7.	Member	Doug Ito	1/2/17	12/31/19	1	Mayor
6	F	N/A	8.	Council representative	Traci Ratzliff	1/2/17	12/31/23	1	Council
6	F	3	9.	Member	Betsy Hunter	1/2/17	12/31/18	1	Council
6	M	2	10.	Member	Colin Morgan-Cross	1/2/17	12/31/18	1	Council
6	F	6	11.	Member	Beth Boram	1/2/17	12/31/19	1	Council
6	F	3	12.	Member	Erin Christensen Ishizaki	1/2/17	12/31/19	2	Council
2	F	2	13.	Member	Vallerie Fisher	1/2/17	12/31/19	2	Council

SELF-I	DENT	TELED D	DIVERSITY	CHART	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Men	Women	Transgender	Unknown	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other (Specification Optional)	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor	2	5	Militar e tama designici in terdit i terre i tetre	tata (19 m. et. 2007), tempelak atau bila	1	1		and a make an income of a color, the second		5			
Council	1	5				1		and the second and th	A Alter of a count 150 Section at 150 Section 1	5			
Other													
Total	3	10			1	2				10			

Key: \*D List the corresponding Diversity Chart number (1 through 9)

\*\*G List gender, M = Male, F= Female, T= Transgender, U= Unknown

RD Residential Council District number 1 through 7 or N/A

Diversity information is self-identified and is voluntary.

<sup>\*</sup>Subsequent appointees to the Oversight Committee shall each serve for a term expiring three years after the expiration of the initial term for the position.