



City of Seattle Boards & Commissions Notice of Appointment

Appointee Name: Garrett Hodgins		
Board/Commission Name: Landmarks Preservation Board		Position Title: Real Estate
<input checked="" type="checkbox"/> Appointment OR <input type="checkbox"/> Reappointment		Council Confirmation required? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
Appointing Authority: <input type="checkbox"/> Council <input checked="" type="checkbox"/> Mayor <input type="checkbox"/> Other: <i>Fill in appointing authority</i>	Date Appointed: 11/8/2016	Term of Position: * 8/15/2016 to 8/15/2019
Residential Neighborhood: Green Lake	Zip Code: 98103	Contact Phone No.: 
Background: <i>Mr. Hodgins is a manager for a local real estate and investment development firm, overseeing all aspects of a project including market research, feasibility, financing, performance, and community outreach. He also has a professional background with direct involvement in the design and construction industries. Mr. Hodgins feels a deep connection to the city's history and architecture, and wants to bring to light other stories that have yet to be told and shared with the community. He holds a Master of Business Administration and Certificate of Commercial Real Estate from the University of Washington.</i>		
Authorizing Signature (original signature): 		Appointing Signatory: Edward B. Murray Mayor of Seattle

FILED
 CITY OF SEATTLE
 2017 JAN -3 PM 3:31
 CITY CLERK

*Term begin and end date is fixed and tied to the position and not appointment date or appointee.

GARRETT HODGINS

Seattle, Washington 98103

Professional Experience

Daly Partners LLC, Commercial Real Estate Investment and Development Company, Seattle, WA

Development Manager

2014 - present

- Management of development team including architects, consultants and general contractors on multiple development projects from land entitlement through construction and sale
- Market research and due diligence on potential development and investment opportunities including site yield, pro forma underwriting, cost estimates and investor distributions
- Create investment offerings, coordinate investor relations and business development
- Facilitate outreach with community groups, neighbors and various project stakeholders
- Build and track development and construction budgets for multifamily projects
- Oversee internal financial controls and coordinate with outside accounting support

OneBuild inc, Prefab Construction Startup Company, Seattle, WA

Director – Business Development

2011 - 2014

Personal Advancement: Moved to OneBuild to promote innovative building technology and expand network within commercial real estate industry

- Educated developers, architects and general contractors in benefits of prefab technology
- Supervised team of project managers, engineers and estimators during development preconstruction, manufacturing and delivery phase of multifamily projects
- Developed and managed strategic partnerships within real estate and construction industry
- Created sales and estimating process for startup company, wrote proposals and negotiated contracts with new customers, suppliers, architects, general contractors and developers
- Developed website, collateral materials, marketing pieces, videos, presentations and brand messaging for startup business in emerging industry
- Coordination with media and PR outlets to promote business across web, print and television

Brace Development LLC, one of Seattle's premier single-family and townhouse builders, Seattle, WA

Project Manager

2008 - 2011

- Managed speculative home and multifamily development and construction projects from land procurement to sale
- Created and managed development and construction project budgets
- Assisted architects and designers in developing plans and specifications for developments
- Solicited bids, negotiated and wrote contracts and approved payment for vendor work orders
- Facilitated accurate and timely information transfer between architects, consultants designers and subcontractors
- Organized, planned, scheduled and facilitated overall job and subcontractor interactions
- Asset Manager for company real estate portfolio including apartment buildings and multiple single-family homes
- Created and directed company sustainable building program

Fryer Noble Company, architectural products manufacturer's rep and specialty subcontractor, Seattle, WA

Product Sales Manager/Division Manager,

2005 – 2008

Managed operations for regional subcontractor/manufacturer's rep company 5-10 employees

- Expanded lines of business through contact with various manufacturers and customers

- Developed new products with factory partners based on industry trends and knowledge of market demands
- Presented products and services to architects, interior designers, general contractors and property owners through cold calling, factory supplied leads, online plan centers and nationwide trade shows
- Worked closely with developers, architects, interior designers and general contractors to provide innovative and current building solutions
- Identified and recommended new market-driven product lines
- Maintains an extensive network of contacts in real estate and construction industry

Project Manager, Specialty Installations, 2003 - 2005

- Simultaneously managed multiple project installations for residential, mixed use, commercial, hospitality, education, healthcare, office and mid to high rise projects, including estimating, scheduling, cost control and quality control
- Managed installation crews for specialty installations on commercial construction projects
- Created workflow and project tracking systems that increased efficiency and ultimately became company-wide standard operating practices
- Interfaced with architects and construction managers to ensure quality installations on projects

Seattle Tennis Club, exclusive private tennis club with approximately 5,000 members, Seattle, WA
Hospitality - Food and Beverage Supervisor, final position 2003 - 2008

- Led a team of 40 servers and wait staff
- Recruited, hired and trained on-going and seasonal staff in club policies and procedures
- Determined selection and purchased all wine and spirits for restaurant and lounge
- Transitioned from lead server to supervisor after continually demonstrating exceptional leadership, communication and organizational skills

Seattle Supersonics and Storm, Key Arena, Seattle, WA
Sales Associate, Game-Night Arena Sales and Ticket Promotions 2002 - 2005

- Worked in season ticket renewal marketing campaigns
- Operated the highest grossing shop inside Key Arena

Additional Experience: Legislative Intern, Washington State Senate

- Monitored and analyzed pending legislation and public policy initiatives
- Interacted with state and local agencies representing the interest of constituents

Continuing Professional Development and Education

Master's in Business Administration

Foster School of Business, University of Washington; Seattle, WA, Spring 2015

Professional Certificate in Commercial Real Estate

University of Washington; Seattle, WA, 2012

BA, Political Science with minor in Hospitality Management

Central Washington University, Ellensburg, WA, 2002

Professional Development

- Urban Land Institute
- Master Builders Association

Landmarks Preservation Board

12 Members: Pursuant to *Ordinance No. 106348*, all members subject to City Council confirmation, 3-year term for 11 members, and 1-year term for Get Engaged Member:

- 12 Mayor-appointed

Roster:

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
6	F	1	1.	At- Large	Deb Barker	08-15-16	08-15-19	2nd	Mayor
6	M	3	2.	At-Large	Rob Ketcherside	08-15-14	08-15-17	2nd	Mayor
-	-	-	3.	Structural Engineer	vacant	08-15-16	08-15-19	-	Mayor
6	F	2	4.	Get Engaged	Emily Vyhnanek	09-01-16	09-01-17	1st	Mayor
6	M	6	5.	Architect	Jordan Kiel	08-15-15	08-15-18	1st	Mayor
6	F	6	6.	Urban Planning	Kathleen Durham	08-15-15	08-15-18	1st	Mayor
6	M	4	7.	Real Estate	Garrett Hodgins	08-15-16	08-15-19	1st	Mayor
6	F	6	8.	At-Large	Julianne Patterson	08-15-15	08-15-18	1st	Mayor
6	M	7	9.	Historian	Steven Treffers	08-15-16	08-15-19	1st	Mayor
6	F	6	10.	Architect	Kristen Johnson	08-15-16	08-15-19	2nd	Mayor
6	M	3	11.	Finance	Russell Coney	08-15-16	08-15-19	1st	Mayor
6	M	3	12.	Historian	Matthew Sneddon	08-15-13	08-15-16	1st	Mayor

SELF-IDENTIFIED DIVERSITY CHART

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)				
	Men	Women	Transgender	Unknown	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other (Specification Optional)	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor	6	5								11			
Council													
Other													
Total													

Key:

- *D List the corresponding *Diversity Chart* number (1 through 9)
 - **G List *gender*, M = Male, F= Female, T= Transgender, U= Unknown
 - RD Residential Council District number 1 through 7 or N/A
- Diversity information is self-identified and is voluntary.*