

# MULTIFAMILY TAX EXEMPTION

2016 Annual Report



Seattle City Council June 7, 2017

## **MFTE Cumulative Production**

	Active		In Development		Expired	
	Projects	Aff. Units	Projects	Aff. Units	Projects	Aff. Units
Market-Rate	148	3,191	83	1,847	3	88
Subsidized	16	1,429	3	267	8	363

### **RECENT HISTORY:**

City Council renewed MFTE in 2015, built on HALA recommendations to:

- expand geography
- include congregate residences and 3 bedroom units
- promote family-sized units
- Continue to calibrate incentive

MFTE continues to be a critical tool in City's mission to create affordable housing



## MFTE Production in 2016

	Final Ap	orovals	Preliminary Approvals		
	Projects	Aff. Units	Projects	Aff. Units	
Market- Rate	32	675	26	697	
Subsidized	2	180	2	199	

#### **RECENT HISTORY:**

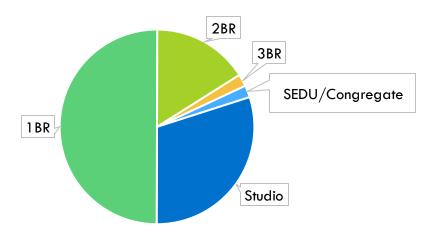
2016 had the second greatest volume of preliminary approvals, down from 1,454 in 2015.



# **Building and Unit Types**

- Family-Size Program (20% set-aside)
  - 25 projects
- Small-Unit Program (25% set-aside)
  - 3 projects

## Approved Project Unit Mix:

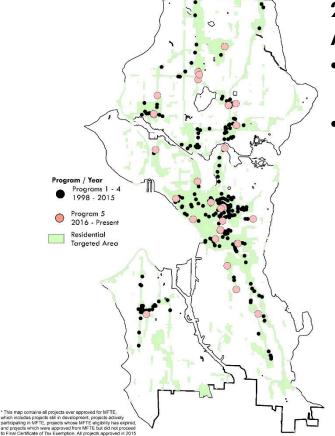


## AFFORDABILITY ACROSS RANGE OF UNIT TYPES:

- Congregate/SEDU: 40% AMI (\$672)
- Studios: 65% AMI (\$1,092)
- 1BRs: 75% AMI (\$1,440)
- 2BRs: 85% AMI (\$1,836)
- 3+BRs: 90% AMI (\$2,160)



# Program Geography



## 2016 Preliminary Approvals:

- 24 projects in urban centers & villages
- 4 projects outside
  urban centers &
  villages

### **CITYWIDE BENEFITS:**

- Broad distribution of MFTE buildings across most multifamily-zoned areas of the city
- Roughly half of all new residential buildings are in MFTE; greatest rates of participation in comparatively lower-rent neighborhoods



# **Compliance Monitoring**

- Continued implementation of compliance monitoring procedures:
  - Compliance reports from 118 properties
  - On-site file audits of 50 properties
- Visits to about one-third of all MFTE properties annually
- Monthly trainings for MFTE property owners and managers
- Corrective action could include:
  - Issuing credits for rent overages
  - Correcting lease terms
  - Collecting additional income documentation
  - Designating additional affordable units
  - Terminating participation in MFTE

Seattle Office of Housing

## Affirmative Marketing

- Affirmative Marketing Policy for Program 5 informed by Racial Equity Toolkit
  - Collaboration with DON and Community Liaisons
  - Survey sent to 100 community organizations on housing search, advertising and barriers
  - Direct outreach with 15 community organizations
- Survey results (38) will guide design of Affirmative Marketing policy:
  - Most organizations provide info on housing to clients, even if informal
  - Most clients learn about housing opportunities through referral
- Foster relationships between interested organizations and MFTE properties
- Collaboration with the Seattle Housing Authority





## QUESTIONS?



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