

City of Seattle Boards & Commissions Notice of Appointment

Appointee Name: Joseph R. Woolley							
Board/Commission Name:		Position Title:					
Community Surveillance Working Group			Member				
Appointment <i>OR</i> Reappoint	ment	Council Con Yes No					
Appointing Authority:	Date	Date Appointed:		of Position: *			
Council	12/17	7/2018	1/1/2	2019			
Mayor			to				
Other: Fill in appointing authority			12/33	1/2020			
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Residential Neighborhood:	Zip Co	ode:		act Phone No.:			
Residential Neighborhood: Interbay	Zip Co			, ,			
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Interbay	98119	9	Conta	act Phone No.:			
Interbay Background:	98119	orhood and a	Conta	tly works for Amazon as a Senior			
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^{*}Term begin and end date is fixed and tied to the position and not the appointment date.

Seattle, WA 98119 •

EXPERIENCE SUMMARY

Role Foci

- Program / project management
- Financial analysis & strategy
- Transaction coordination

Business Functions

- Corporate development
- Financial planning and analysis (FP&A)
- Technology and management consulting

Technology Sectors

- Software (incl. SaaS)
- E-commerce
- Web services (incl. IaaS, PaaS)

Hardware (consumer + IT)

- Semiconductors
- Streaming media

BACKGROUND

AMAZON | Seattle, WA | Sept. 2016 - Present

Sr. Program Manager, Corporate Financial Planning & Analysis (FP&A)

- Initially hired as Sr. Financial Analyst, then independently re-scoped job function to better suit stakeholder needs; leveraging those efficiencies, then expanded the role to support additional lines of work as Sr. Program Manager (i.e., promotion equivalent)
- Currently manage three programmatic functions spanning technical, financial, and regulatory matters:
 - Process improvement for finance and technology systems / workflows (i.e., project management for 'fintech' programs)
 - Intellectual property transaction advisory (i.e., determining asset valuation, negotiation strategy, and financial treatment)
 - Competition and policy research (i.e., market segmentation analysis, product / technology trend analysis, etc.)
- Cross-functional point-person for multiple Amazon teams: Legal, Engineering, Accounting, Tax, FinTech, AWS Finance, etc.

RPX CORPORATION | San Francisco, CA | Sept. 2012 – Aug. 2016

Intellectual property advisory firm funded by Kleiner Perkins, Index Ventures, and Charles River Ventures. Publicly disclosed clients included Google, Samsung, Qualcomm, Sony, Canon, Cisco, and Panasonic; \$2.5+ billion deployed on behalf of 300+ clients

Sr. Manager, Corp. Development | Jan. 2016 – Aug. 2016 *Manager, Corp. Development* | Jan. 2015 – Dec. 2015

Sr. Associate, Corp. Development | Jan. 2014 – Dec. 2014 Sr. Analyst, Market Intelligence | Sept. 2012 – Dec. 2013

- Managed transaction execution of multi-party intellectual property syndicates and worked with executive team to define, research, and implement strategic initiatives
- Lead licensing transaction analysis and execution across multiple in-house teams while coordinating client outreach
- Managed all diligence, financial modeling, marketing materials, and outreach for \$100M+ licensing syndicate of 20+ clients
- Served as second-chair negotiator at Aereo Inc.'s bankruptcy auction to secure patent portfolio on behalf of client syndicate
- Supported diligence and board review of RPX's \$5M debt + equity investment in Tyfone Inc. (digital security start-up)
- Built custom research presentations for 20+ top-tier VC and PE firms covering patent risk across their portfolio companies
- Cross-functional point-person for multiple RPX teams: Legal, Finance, Engineering, Client Relations, and Market Intelligence

HITACHI | Seattle, WA | Jul. 2010 – Aug. 2012

Consultant, Hitachi Consulting – Management Consulting & Technology Solutions

- Served multinational technology clients as project management and financial analysis consultant
- Client engagements included advertising campaign coordination, IT user acceptance testing (UAT), financial risk benchmarking, litigation advisory, market research, financial reporting, and master data management

THE BOEING COMPANY | Everett, WA | May – Aug. 2009

Intern, Supplier Management Contracts, Boeing Commercial Aircraft – 787 Dreamliner Program

EDUCATION

B.A., ECONOMICS, TRUSTEE SCHOLAR | University of Puget Sound | Tacoma, WA | May 2010

Norton Clapp Arete Award: Presented to one graduate who "exemplified the highest level of personal achievement" (2010) Other Awards: Senior of Excellence (2010), Spurrell Memorial Good Government Award (2009), Junior Greek Man of the Year (2009)

COMMUNITY INVOLVEMENT

Cybersecurity & Privacy Subcommittee, City of Seattle Community Technology Advisory Board | May 2018 – Present Year Up, Puget Sound Chapter | Corporate mentor for students participating in job training program | Apr. 2018 – Present Young Executive Board, Ronald McDonald House Charities | San Francisco facility at UCSF | Jun. 2013 – Aug. 2016

Community Surveillance Working Group

7 Members: Pursuant to CB 119218, 3 members subject to City Council confirmation, 2-3-year terms:

- 3 City Council-appointed
- 4 Mayor-appointed
- # Other Appointing Authority-appointed (specify):

Roster:

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
			1.	Member	Asha Mohamed	12/17/2018	12/17/2020	1	Mayor
			2.	Member	Dr. Negin Dahya	12/17/2018	12/17/2021	1	Mayor
			3.	Member	Michelle Merriweather	12/17/2018	12/17/2020	1	Mayor
			4.	Member	Masih Fouladi	12/17/2018	12/17/2021	1	Mayor
9	М		5.	Member	Richard H. Stolz	1/01/2019	12/31/2020	1	Council
1	М		6.	Member	Shankar Narayan	1/01/2019	12/31/2021	1	Council
6	М		7.	Member	Joseph R. Woolley	1/01/2019	12/31/2020	1	Council

SELF-	-IDEN	ΓIFIED [DIVERSITY (CHART	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Male	Female	Transgender	NB/O/U	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor													
Council	3				1					1			1
Other													
Total													

Key:

Diversity information is self-identified and is voluntary.

^{*}D List the corresponding *Diversity Chart* number (1 through 9)

^{**}G List gender, M= Male, F= Female, T= Transgender, NB= Non-Binary O= Other U= Unknown

RD Residential Council District number 1 through 7 or N/A