

# Presentation to Seattle City Council Budget Committee October 2, 2019

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### LEAD Client Service Outcomes

	Permanent Housing Obtained	<u>2018</u> 89	2019 thru Q3 81	2019 thru Q4 Projected 108
	Substance Use Disorder Treatment Services Obtained	205	188	251
000	New Mental Health Services Obtained	62	73	97



### Caseload Growth & Distribution

Referrals and intakes are expanding The LEAD active client count is 700 at 8/31/19, expected to be 800 at 12/31/19, and, at current referral rates, will double to more than 1400 by yearend 2020.

Caseload is currently 44 clients per case manager; the 2020 budget reducing caseload to an average of 20 clients per case manager (maximum viable LEAD caseload is 25, but Trueblood clients and precinct staffing and referral patterns mean budgeted positions should assume 20).

Case managers would increase from 19 (current) to 73 over the course of 2020. Direct support staff (screening/outreach & supervisors) will increase from 7 (current) to 10.

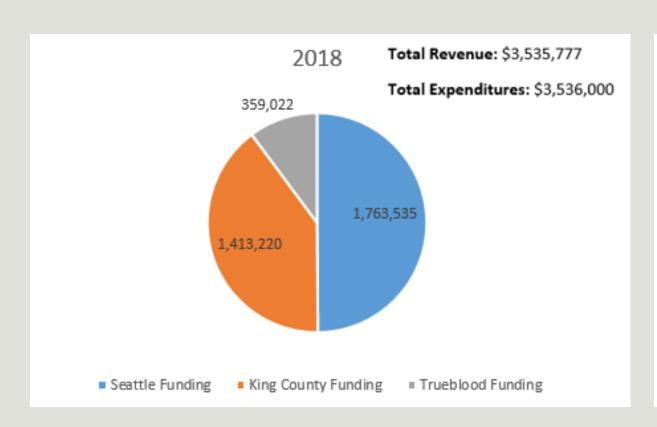
To retain staff able to achieve the outcomes LEAD is known for, salary scales for case managers and direct support staff increase by 10%, to an average salary of \$56,000 for case managers and \$65,000 for outreach/screening coordinators and supervisors.

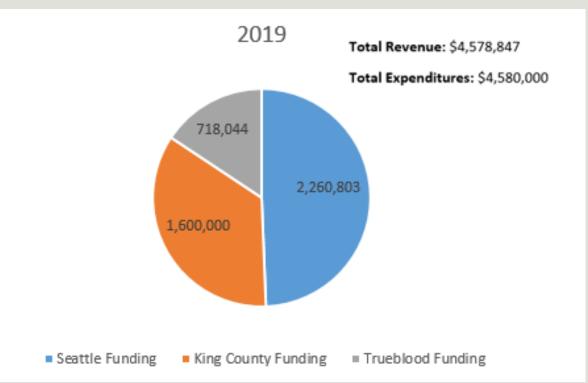
Other new staff needed for scale-up include training director, court liaison, REACH deputy program manager, and three milieu manager for each field office (Aurora, SODO, Capitol Hill).

PDA does not anticipate program manager additions. Lease costs (Aurora SODO, Capitol Hill) are added for 2020 as well as a contract for after hours coverage.



### Funding History







### Caseload & Staffing



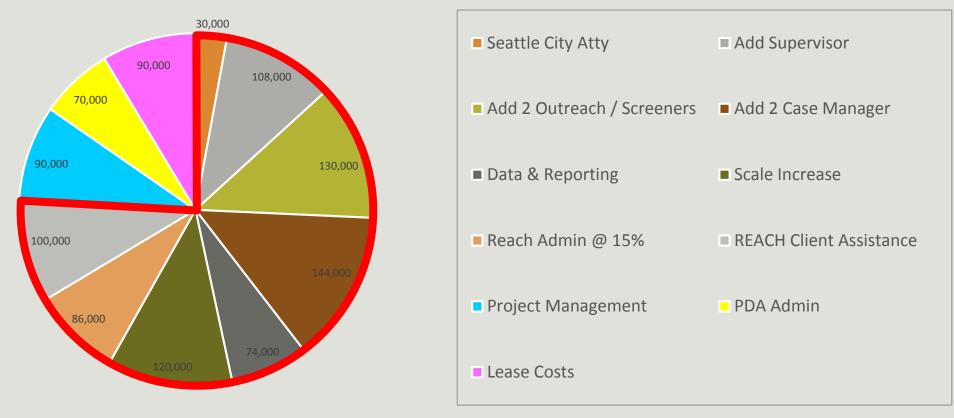


### LEAD Expenditures

	<u>2018</u>	<u>2019</u>	Needed 2020
<u>Direct Program</u>			
**Case Management Services (ETS)	2,643,000	3,419,000	7,919,000
**Seattle City Attorney	173,000	203,000	203,000
Program After Hours Coverage			150,000
Program Purchases, Consultants, Communications	60,000	63,000	60,000
Total Direct Program	2,876,000	3,685,000	8,332,000
Project Management Costs			
PDA Personnel Costs	438,000	524,000	564,000
Rent and Occupancy	-	87,000	236,000
Travel, Professional Services	16,000	11,000	51,000
PDA Administrative Allocation	206,000	273,000	288,000
Total Expenditures	3,536,000	4,580,000	9,471,000



# LEAD Revenue Increase, Allocated (2019 over 2018)



Red outlines REACH costs shared by Seattle & King County. PDA funded exclusively by King County funding.



#### Clients to be staffed at conservative referral rate





### Case Management Cost Detail

	<u>2018</u>	<u>2019</u>	Needed 2020
Direct Client Services Personnel	1,713,000	2,224,000	5,804,000
REACH Administration	526,000	649,000	1,163,000
Client Support Services_	404,000	546,000	952,000
	2,643,000	3,419,000	7,919,000



### Unique LEAD Assets

- unique data sharing framework between social workers and law enforcement/prosecutors, permissible under 42 CFR
- LEAD database—funded by Microsoft contribution, under construction by DXC, project-managed by Seattle IT; will provide dashboard data and in-the-field real time options for LEAD participants to all SPD officers
- leased field offices in SODO, Capitol Hill & Aurora, with access to Burien office for SW Precinct base
- **structured, agreed partnership** with clearly defined roles for SPD, Metro Police, DOC, King County Prosecutor, Seattle City Attorney, with person-based case conferencing
- possible access to LEAD-specific state and federal funding stream & Trueblood contempt & settlement funding
- vetted and approved operational guidelines, governing framework & community outreach materials
- program deemed **evidence-based** by Washington Health Care Authority & under Office of Justice Programs definition after four year \$500K independent evaluation



## LEAD: established partnerships

