

# Seattle Parks and Recreation

## Food and Beverage Vending Machine Services Concession Agreement

City Council Public Assets and Homelessness Committee

June 15, 2022

Seattle Parks and Recreation



City of Seattle

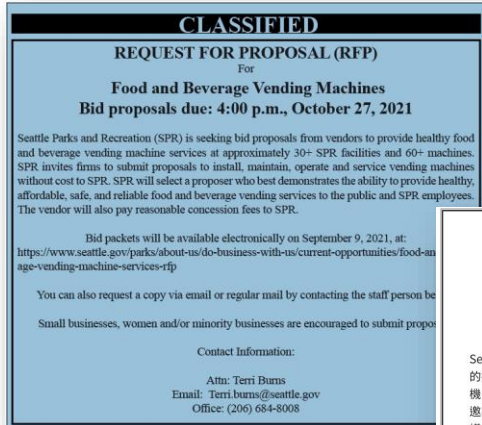
# Legislation Overview

- Seattle Parks and Recreation (SPR) has 35 facilities with vending machines
- Vending machines sell a variety of food and beverages
- SPR proposes to sign a long-term agreement with Canteen to provide vending machine services

canteen



# Request for Proposal Process



<p>Published in 4 newspapers and on SPR's website</p>	<ul style="list-style-type: none"> <li>• Daily Journal of Commerce</li> <li>• tú Decide</li> <li>• Facts</li> <li>• Seattle Chinese Times</li> </ul>
<p>RFP sent to 77 individuals</p>	<ul style="list-style-type: none"> <li>• Vending companies</li> <li>• Organizations that support businesses (Ventures, Off. of Economic Development, etc.)</li> <li>• City Online Business Registry</li> </ul>
<p>Received, reviewed, ranked 2 proposals</p>	<ul style="list-style-type: none"> <li>• Swire Coke</li> <li>• Canteen</li> </ul>
<p>RFP Evaluation Panel</p>	<p>4-member panel: 3 SPR employees and 1 community center user. 2 BIPOC participants.</p>



# Proposed Agreement

## Term

- 5-year concession agreement with one 5-year extension

## Commission and Revenue

- Commission: 25% of beverage sales, 28% of food sales
- SPR public vending locations:
  - Minimum annual revenue to the City: \$25,000
- SPR administrative locations:
  - Commission is paid directly from Canteen to Washington State Dept. of Services for the Blind



## Agreement Highlights:

- 100% “Healthier” or “Healthiest” food or beverage items
- All machines ADA compliant and energy efficient
- All refunds processed directly by Canteen

# Questions?

