

Resolution 32099 – Future of the Seattle Economy Investment Agenda

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ECONOMIC DEVELOPMENT, TECHNOLOGY, AND CITY LIGHT COMMITTEE JULY 26, 2023

Policy Goals

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- Establish the Future of the Seattle Economy (FSE) investment agenda as City policy and a critical foundation for economic development work in Seattle.
- Endorse the use of 15 percent of JumpStart Fund revenues, slated for economic recovery and resilience, to advance the recommendations in the FSE agenda.
- Encourage OED, other departments to identify shared and complimentary strategies, coordinate implementation.

FSE Investment Recommendations (1/3)

Investing in Talent and Building our Workforce

- Paid work-based learning opportunities (apprenticeships, paid internships, incumbent worker training, co-op model training)
- Seattle-King County Workforce Development Council
- Wraparound support services for participants in city-supported workforce development programs

Supporting Small
Business and
Women and
Minority Owned
Business Enterprises

- One-stop shop for city resources and support
- Robust City navigation support that is linguistically and culturally accessible
- Connect WMBEs and SBEs to technical assistance and consultants for core business needs

FSE Investment Recommendations (2/3)

Generating Wealth in Communities of Color

- Increase access to affordable capital with an emphasis on businesses that have not had equitable access due to systemic and racial barriers – i.e. Capital Access Program
- Scale up commercial affordability programs, such as the Tenant Improvement Fund and Seattle Restored, with technical assistance
- Support commercial real estate ownership and pilot new models for shared ownership, such as the Business Community Ownership Fund

FSE Investment Recommendations (3/3)

Investing in Neighborhood Business Districts

- Build capacity in neighborhood business districts (Only in Seattle, Neighborhood Economic Recovery Fund)
- Expand/strengthen existing Business Improvement Areas (BIAs), create new BIAs in underserved communities

Growing
Businesses and
Key Industries

- Build relationships with key industry leaders and groups
- Small grant opportunities and/or service contracts with industry associations

FSE Investment "Big Bets"

OED to work with other departments, other jurisdictions, private and philanthropic partners, and community organizations to <u>lay groundwork</u> for "big bets" including:

- Expand childcare capacity in or near job centers
- New investment models for meaningful access to affordable capital
- Master lease of vacant storefront space for use by microbusinesses
- Specialized technical assistance for mid-sized businesses at pivotal inflection points

Next Steps

Report back to Committee requested by March 31, 2024 from OED on how it will work with other departments:

- Identifying shared goals
- Coordinating outreach to key stakeholders
- Strategically deploying different funding sources
- Outlining how departments can leverage complimentary strategies
- Clarifying roles and responsibilities amongst the departments

More details to come in the Fall budget process:

- Specific funding levels and prioritization
- Plan for continued community co-design
- Program evaluation

Questions?

7/24/2023