SEATTLE CITY COUNCIL

Housing and Human Services Committee

Agenda

Wednesday, May 14, 2025

9:30 AM

Council Chamber, City Hall 600 4th Avenue Seattle, WA 98104

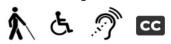
Cathy Moore, Chair Mark Solomon, Vice-Chair Sara Nelson, Member Alexis Mercedes Rinck, Member Rob Saka, Member

Chair Info: 206-684-8805; Cathy.Moore@seattle.gov

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Council Chamber Listen Line: 206-684-8566

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SEATTLE CITY COUNCIL Housing and Human Services Committee Agenda May 14, 2025 - 9:30 AM

Meeting Location:

Council Chamber, City Hall , 600 4th Avenue , Seattle, WA 98104

Committee Website:

https://seattle.gov/council/committees/housing-and-human-services-x154115

This meeting also constitutes a meeting of the City Council, provided that the meeting shall be conducted as a committee meeting under the Council Rules and Procedures, and Council action shall be limited to committee business.

Members of the public may register for remote or in-person Public Comment to address the Council. Details on how to provide Public Comment are listed below:

Remote Public Comment - Register online to speak during the Public Comment period at the meeting at <u>https://www.seattle.gov/council/committees/public-comment</u>

Online registration to speak will begin one hour before the meeting start time, and registration will end at the conclusion of the Public Comment period during the meeting. Speakers must be registered in order to be recognized by the Chair.

In-Person Public Comment - Register to speak on the Public Comment sign-up sheet located inside Council Chambers at least 15 minutes prior to the meeting start time. Registration will end at the conclusion of the Public Comment period during the meeting. Speakers must be registered in order to be recognized by the Chair.

Pursuant to Council Rule VI.C.10, members of the public providing public comment in Chambers will be broadcast via Seattle Channel.

Please submit written comments to all Councilmembers four hours prior to the meeting at <u>Council@seattle.gov</u> or at Seattle City Hall, Attn: Council Public Comment, 600 4th Ave., Floor 2, Seattle, WA 98104.

Please Note: Times listed are estimated

- A. Call To Order
- B. Approval of the Agenda
- C. Public Comment
- D. Items of Business

3.

1. <u>Appt 03158</u> Appointment of Naseem A. Ghazanfari as member, Seattle Women's Commission, for a term to July 1, 2026.

Attachments: Appointment Packet

Briefing, Discussion, and Possible Vote

Presenter: Chair Moore

2. <u>Appt 03159</u> Appointment of Eunji Han as member, Seattle Women's Commission, for a term to July 1, 2026.

Attachments: Appointment Packet

Briefing, Discussion, and Possible Vote

Presenter: Chair Moore

Housing Connector: Proactive Approach to Keeping People Housed

<u>Supporting</u> <u>Documents:</u> <u>Presentation</u>

Briefing and Discussion

Presenter: Shkelqim Kelmendi, Housing Connector

E. Adjournment



Legislation Text

File #: Appt 03158, Version: 1

Appointment of Naseem A. Ghazanfari as member, Seattle Women's Commission, for a term to July 1, 2026.

The Appointment Packet is provided as an attachment.

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City of Seattle Boards & Commissions Notice of Appointment

Appointee Name:				
Naseem A. Ghazanfari				
Board/Commission Name:			Position Title:	
Seattle Women's Commission			Member	
	City Council	Confir	mation required?	
Appointment <i>OR</i> Reappointment	🛛 Yes			
	No			
Appointing Authority:	Term of Pos	ition: '	*	
City Council	7/2/24			
Mayor	to			
Other: Fill in appointing authority	7/1/26			
	_		g term of a vacant position	
Residential Neighborhood:	Zip Code:		act Phone No.:	
First Hill	98115	Busin	ess phone # - NOT personal phone #	
Background: As a physician and activist, Naseem is passion while giving back to the community. As a pro- human and women's rights. She believes she her personal and professional connections. Sh Seattle area and interacting with individuals f artists and activists have further inspired her	fessional imn can contribut le lives and w rom diverse k to contribute	nigrant e valua orks a backgro to the	woman deeply committed to able perspectives to our city through cross multiple cities in the greater ounds. Her collaborations with local well-being of our beautiful city.	
Authorizing Signature (original signature):	Appointing	-	-	
Q All of	Mayor Bruce	e Harre	211	
Brucel. Harrell	City of Seattle Mayor			
Date Signed (appointed):				
April 16th, 2025				



BACKGROUND

As a board-certified cardiologist and passionate advocate for women's rights and human rights, particularly those of immigrant women, I am eager to contribute to Seattle's Boards and Commissions. With my expertise in healthcare and my experience as an immigrant woman from Iran, I seek to empower underserved communities by advocating for gender equality, improving healthcare access, and promoting cultural exchange. I am committed to fostering connections among immigrant women and ensuring their voices are heard in the city's decision-making processes.

PROFESSIONAL EXPERIENCE

Cardiologist Kaiser Permanente — WA 2020–Present

Skagit Regional Health — Mount Vernon, WA **2018–2020**

- Lead comprehensive cardiovascular care, specializing in heart failure, valvular diseases, and structural heart conditions.
- Collaborate with interdisciplinary teams to promote preventative care and heart disease awareness, especially among female patients.

EDUCATION

- Cardiovascular Fellowship
 University of Cincinnati Medical Center/College of Medicine Cincinnati, OH
 2015–2018
- Heart Failure And Transplant Fellowship University of Cincinnati Medical Center/College of Medicine — Cincinnati, OH 2014–2015
- Internal Medicine Residency Southern Illinois University — Springfield, IL 2011–2013

Medical School
 Shiraz University of Medical Sciences — Shiraz, Iran
 2008

ADVOCACY & LEADERSHIP

• Co-Founder & President

Iranian Women's Institute for Life and Liberty (I-WILL) — Seattle, WA **2023–Present**

- Co-founded I-WILL to raise awareness about the challenges faced by immigrant women, focusing on issues such as gender apartheid, healthcare disparities, and cultural integration.
- Leading initiatives to empower immigrant women through educational events, communitybuilding activities, and creating a platform for cultural expression through art and storytelling.
- Organized and hosted expert panels and discussions on critical topics like gender inequality, and civic engagement, providing a supportive network for immigrant women.
- Developing programs to foster connections among immigrant women, helping them navigate challenges and seize opportunities in their adopted country.
- Involved in multiple initiatives involving immigrant communities, working with Uranian activists in WA as well as Iranian activists across the United States and Canada in a network comprised of 90 entities, advocating for world peace and promoting Human Rights

COMMUNITY ENGAGEMENT & VOLUNTEER WORK

- I-WILL Outreach Initiatives: Active involvement in organizing community events, supporting immigrant women through education and creating spaces for women to connect and share their stories.
- Free Cardiology Care At Safe Harbor Clinic: Four years of volunteering at Safe Harbor clinic, providing care to uninsured and underinsured population as a cardiologist as well as performing echocardiography
- Member, National Organization of Women, Seattle : Including presentation on Woman Life Freedom
- Former Member: National Women's Political Caucus of Washington

BOARD CERTIFICATIONS & LICENSURE

8

- Board Certified in Cardiovascular Disease American Board of Internal Medicine, 2018
- Board Certified in Echocardiography National Board of Echocardiography, 2018
- Board Certified in Internal Medicine American Board of Internal Medicine, 2014
- Washington State Medical License
- Federal DEA Certification

Seattle Women's Commission April 2025

21 Members: Pursuant to SMC 3.14.920, all members subject to City Council confirmation, 2-year terms, except for the Get Engaged member who will serve a 1-year term pursuant to SMC 3.51:

- 8 City Council-appointed
- *9* Mayor-appointed -plus one Get Engaged.
- 4 Other Appointing Authority-appointed: Commission-appointed

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
			1.	Member	VACANT				Mayor
			2.	Member	VACANT				Mayor
	F		3.	Member	Hannah Glover	7/02/24	7/01/26	1	Mayor
	F		4.	Member	Naseem A. Ghazanfari	7/02/24	7/01/26	1	Mayor
			5.	Member	VACANT				Mayor
			6.	Member	VACANT				Mayor
	F		7.	Member	Eunji Han	7/02/24	7/01/26	1	Mayor
	F		8.	Member	Krystal Guerrero	7/02/24	7/01/26	2	Commission
			9.	Member	VACANT				Mayor
			10.	Member	VACANT				City Council
	F		11.	Member	Emily Rose Barr	7/02/23	7/01/25	1	City Council
	F		12.	Member	Mariah Rivera	7/02/23	7/01/25	1	City Council
	F		13.	Member	Vinati Mamidala	7/02/24	7/01/26	2	City Council
	F		14.	Member	Talley Mills	7/02/24	7/01/26	1	City Council
	F		15.	Member	Jennifer Tran	7/02/23	7/01/25	1	City Council
	F		16.	Member	Kate Faoro Wright	7/02/23	7/01/25	1	City Council
	F		17.	Member	Nardos Tola	7/02/24	7/01/26	1	Commission
	F		18.	Member	Amanda DeFisher	7/02/24	7/01/26	1	City Council
	F		19.	Member	Whitney Nakamura	7/02/24	7/01/26	3	Commission
	F		20.	Member	Julie Chu	7/02/23	7/01/25	1	Commission
	F		21.	Get Engaged	Sonia Hitchcock	9/01/24	8/31/25	1	Mayor

SELF-IDENTIFIED DIVERSITY CHART

	Men	Women	Transgender	Unknown	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other	Caucasian/ Non-Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor	0	4	0	0	0	0	0	0	0	0	0	0	0
Council	0	7	0	0	0	0	0	0	0	1	0	0	0
Comm	0	4	0	0	0	0	0	0	0	0	0	0	0
Total	0	15	0	0	0	0	0	0	0	0	0	0	0

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Key:

*D List the corresponding Diversity Chart number (1 through 9)

**G List gender, M = Male, F= Female, T= Transgender, U= Unknown

RD Residential Council District number 1 through 7 or N/A

Diversity information is self-identified and is voluntary.

*Term begin and end date is fixed and tied to the position and not the appointment date.

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SEATTLE CITY COUNCIL



Legislation Text

File #: Appt 03159, Version: 1

Appointment of Eunji Han as member, Seattle Women's Commission, for a term to July 1, 2026.

The Appointment Packet is provided as an attachment.

City of Seattle Boards & Commissions Notice of Appointment

Appointee Name:						
Eunji Han						
Board/Commission Name:	Position Title:		Position Title:			
Seattle Women's Commission			Member			
	City Council	Confir	mation required?			
Appointment OR Reappointment	🛛 Yes					
	No					
Appointing Authority:	Term of Pos	ition: '	*			
City Council	7/2/24					
Mayor	to					
Other: Fill in appointing authority	7/1/26		_			
	Serving remaining term of a vacant position					
Residential Neighborhood:	Zip Code:		act Phone No.:			
Pioneer Square	98115	98115 Business phone # - NOT personal phone #				
Background: Eunji would like to serve on the Seattle Women's Commission because it offers a meaningful opportunity to engage with my local community and make a tangible impact on the lives of women Seattle. Having grown up in Seattle and returned six years ago, she is deeply committed to giving bat the city that shaped her. Leveraging both my professional skills and political experience, including working with Congressman Adam Smith and Harriett Harman, Member of Parliament. It would be a honor to join the commission to advocate for change and contribute to equitable solutions. She loo forward to shaping policies that drive progress for women and families in Seattle.						
Authorizing Signature (original signature):	Appointing					
	Mayor Bruce	e Harre	211			
City of Seattle Mayor Date Signed (appointed): April 16th, 2025						

Strategy & Operations Director

Forward-thinking leader with extensive experience working closely with executives and directing business operations to drive revenue growth and operational excellence. Collaborative and authentic people leader with a background in leading large teams in Operations, Sales, Marketing, and Strategy within complex startup and corporate environments. Proven success in building effective relationships and influencing cross-functional teams, with strong business acumen and a passion for developing talent.

Signature Strengths include:

Authentic Leadership | Transformation & Change Management | Sales Operations | P&L Management | Relationship Building | Business Strategy | Talent Development | Digital & Omnichannel Marketing | Project Management | Salesforce | Microsoft Office 365

WORK EXPERIENCE

EFFECTV, A Comcast Company

Director of Campaign Management

Leading a team of 80+ campaign managers across the Pacific & Central regions overseeing campaign success for \$300M+ in advertising revenue.

- Building high-performing teams by fostering a culture of transparency, accountability, and inclusivity to support CM transformation, leading initiatives such as a leadership fireside chat series, CM Appreciation Week, and frontline coffee chats to embed CA core operating values into the team's DNA.
- Spearheaded AOS rollout for the CM organization, overseeing the strategy and execution, facilitating cross-functional partnership, conducting weekly progress check-ins, aligning stakeholders on the strategic roadmap and deliverables, and proactively managing risks, resulting in a seamless launch and identification of future enhancements.
- Led business planning and cross-functional coordination for key initiatives including the P2P transformation, New Hire onboarding refresh, Salesforce readiness, and the QAR to CIOC transition.
- Led the Your Voice Making Work Manageable workstream, achieving key milestones such as the launch of the Effectv Search Portal, NL tips, and a successful bingo challenge, contributing to improved work manageability.
- Selected for the 2024 Women in Leadership Cohort, focusing on developing high-potential female leaders.

STORIED

Director of Business Operations

Championed business strategy development and was the key integrator to foster innovation, collaboration, and operational excellence through EOS implementation.

- Led business operations and P&L financial strategy and drove company goals by building KPI dashboards and optimizing processes, leading to a 15% reduction in expenses and driving 20% year-over-year revenue growth.
- Oversaw company operations encompassing facilities, HR benefits, IT, cyber security, vendor management, and talent management tools, ensuring seamless daily operations.
- Scaled people operations by streamlining recruiting, onboarding, and performance management processes, leading to 60% team growth, increased employee satisfaction, and improved retention.

T- MOBILE

Part of the Leaders to Executive program an executive development program, designed to fast-track employees to the C-Suite through three rotational roles.

Sr. Marketing Manager, Strategy & Digital Innovation, 2018 - 2020

- Drove in year and long-term marketing and innovation strategy for the enterprise while collaborating with senior execs to prioritize key initiatives to deliver maximum ROI and manage key relationships across the business (Product, Marketing, Technology, Retail, Care, GTM) to influence alignment and deliver business results exceeding revenue growth of 7% and keeping <1% churn.
- Led and launched two major (18 mo+) initiatives from business casing, customer journeys to product launch managing 70+ cross-functional partners resulting in a reduction of calls to care by 31%, exceeding self-serve porting rate targets, and adding 30k new lines.

2015 - 2020

2020 - 2021

2021 – Present

•	Established digital go-to-market strategies for program launches focused on increasing digital activations
	reducing churn, and delighting customers.

Senior Manager, Call Center Operations, Boise, Idaho, 2017-2018

Led a team of 300 call center employees across 4 lines of business and implemented transformational insights and retention tactics to accelerate performance resulting in an increase of NPS by 60%, lower employee turnover by 40%, and the call center being ranked #1 out of 17 sites for 2018.

Retail District Manager, Brooklyn/Queens, 2015—2017

- Led retail operations for 7 stores and oversaw a team of 120 retail employees. Implemented talent and culture changes resulting in taking a bottom-performing district to the top 10% of the nation and increasing sales revenue YoY by 20%.
- Managed staffing, team development, and customer experience satisfaction metrics as well as launching a B2B partnership driving a 207% increase in sales business leads MoM.

SOLS SYSTEMS

Chief of Staff + Strategy

Promoted after 6 months to support the CEO on strategic initiatives: medical & consumer marketing, partnerships, investor relations, onboarding board of directors, and securing \$19M in Series B venture funding.

 Led People Operations from executive development, talent initiatives, strategic growth planning (400% employee growth), recruiting, employment law, onboarding, and compensation & benefits.

Market Development Director

Led and built the Marketing and PR team to execute SOLS's first product launch and successfully identified and managed strategic growth opportunities through the form of media, events, brand partnerships, and sales contributing to over 650 medical specialists selling our product.

Led SOLS' first major partnership deal with WebPT generating over \$500k+ in revenue.

EVERYDAY HEALTH

Director of Business Operations, 2013 – 2014

Led strategic planning and business operations of sales, product, and technology teams to increase productivity and achieve 20% operational growth year-over-year.

- Drove digital & mobile business development for What to Expect and managed partnerships to increase sales from \$9M to \$18M+ (100% increase YoY) while launching new product offerings from mobile optimization tools, native ads, branded content, and video contributing to 22% in new sales revenue.
- Improved portfolio performance of the division by 15% by refining the financial process and implementing change • management through an organizational restructuring of 80+ people to reach a \$37M annual goal.

Manager of Digital Sales Planning, 2011 – 2013

Led team of 10 sales planners responsible for ~\$90M in sales revenue by delivering innovative sales solutions.

- Oversaw ad product packaging, pricing strategy, inventory management, and forecasts resulting in \$90M in sales revenue and contributing to a 20% YoY sales increase.
- Winner of internal Facebook innovation competition leveraging Facebook's open graph to drive awareness and raise money for breast cancer.

Senior Digital Sales Planner, 2009 – 2011

Successfully exceeded \$40M in annual proposed budget (25% increase YoY) by pitching creative digital solutions to clients and supporting 20+ sales reps.

ADDITIONAL EXPERIENCE

EDUCATION

University of Rochester

Market Maker Interactive. Digital Media Planner TargetCast TCM, Assistant Media Strategist

Masters of Business Administration

NYU Leonard N. Stern School of Business Specialization in Management, Entrepreneurship, and Leadership & Change Management

Graduate Teaching Fellow in Advanced Negotiation

BA in Political Science & English

Graduated cum laude, Dean's list

2009 - 2014

2014 - 2015

New York, NY

2008 - 2009

2007 - 2008

Rochester, NY

Seattle Women's Commission April 2025

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Total	0	15	0	0	0	0	0	0	0	0	0	0	0

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Legislation Text

File #: Inf 2679, Version: 1

Housing Connector: Proactive Approach to Keeping People Housed

Housing Connector Bold Actions | Simple Solutions



The Housing Crisis

- 24M people experience housing insecurity
- 770K+ people are unhoused
- Deficit of 6.5 million homes

HOUSING

Many Renters Face an Uphill Battle

- 1 in 3 people in the U.S. have a criminal record
- 29% of Americans have a credit score below 669
- 7.6 million individuals face eviction each year, nearly 40% are children

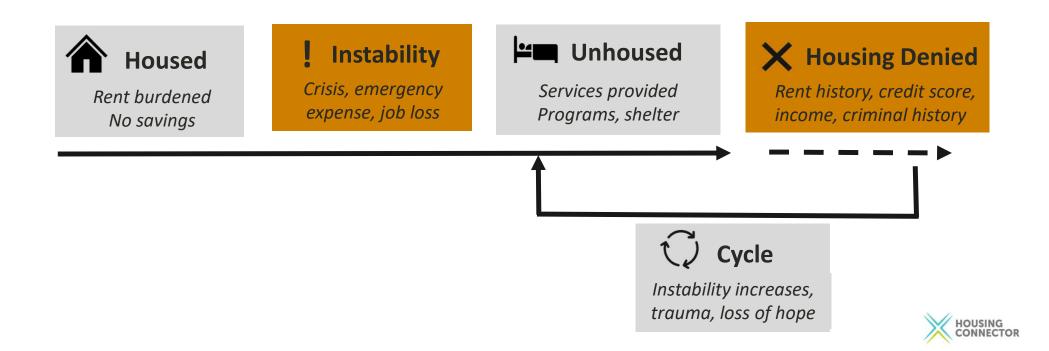
The Opportunity

3.2M rental units sit vacant each day

HOUSING

Existing Systems

Two points of failure leads to a cycle of homelessness



Housing Connector

Housing Connector is a national tech-powered nonprofit that increases housing access and stability for those most in need.



Operational in Washington State, Colorado, Texas, and Oregon





Solutions for Housing Access

Reduced Screening Criteria for all applicants at all properties Online vacancy matching portal Client-driven search tools Creating community spaces for shared learning between properties and nonprofits





Zillow Powered Listing Platform

Housing Connector has **streamlined** the leasing experience through the development of an exclusive search platform imbedded in Zillow.com.

Housing providers share **real-time inventory** through feed integration reducing the time and resources necessary for updating inventory.





Clear Screening Guidelines

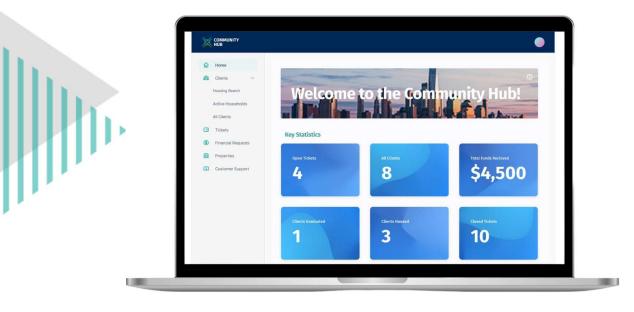




2020 Te		rry Apa eattle, WA 98 d units		s	
F	Request to	apply		Request a to	our
Units	Overview	Facts & Fe	atures P	olicies FAQ	Nearb
Apart	men <mark>t f</mark> lo	orplans			
Match	nes Stud	dio			
vrmdu		Graham Studi \$784 - \$1, Studio 1 ba 2 units - Ava	343 a 325 sqf		TOR >
		Но	USING NNECTOF	2	
Sci	reening Cri	iteria			
1	Evictions: 2	2 in past 3 ye	ars		
~	Credit Sco	re: Waived			
		Rent: Waived	ł		
~	Income to				
1		ing Debt: <\$1	,000,		
* * *	Past Hous	ing Debt: <\$1 tory: Accepts		nistory	
>>>>	Past Hous Rental His	tory: Accepts	no <mark>r</mark> ental ł	nistory ng Connecto	r.



Community Hub



- Unit matching by resident in easy to print and share lists
- Ability to search for units by rental barrier
- Easy to track financial request and support tickets
- Streamlined information sharing about potential residents





Solutions for Housing Stability

- Up to 3 months of emergency rental assistance
- Up to \$5,000 damage mitigation
- 1-month vacancy loss
- 2 years of housing-stability support (case management)
- Single **point of contact** for property support after move-in
- Eviction, mitigation and diversion support



Property Engagement

- Understand the business of housing providers and design solutions to solve their problems.
- The financial incentives will bring them in as partner, the stability solutions will keep them.
- Design solutions that operate at the speed of the housing market.
- Old data is bad data. Mechanism for managing unit availability is critical to compete for units and simplify the process for leasing agents.
- Single point of contact to address stability issues.



Technology and Housing Stability

- Technology is not the solution to homelessness...housing is.
 - But technology can bring efficiency to better serve people.
- Automated messaging and property connections gain us early indication of destabilizing events.
 - Upstream prevention reduces homelessness system inflow. Prevention is more cost effective than emergency response.
- Technology can make complicated problems simple for case managers and clients.
 - Don't ignore the skills and abilities of the people being served.



Five Years of Growth and Impact





Results across sectors

Housing Providers: \$91M in generated revenue

Governments: \$1,200 cost per household (2 years) \$5% the typical cost of housing

Nonprofits: Increased client housing options

King County achieved highest
 EHV utilization rate in the nation

Communities: Reduced eviction rates

- o 85% complete 1-year lease
- 1% eviction rate



64 Seattle Community Partners

Arc Of King County Africatown Community Land Trust Africatown International Arms Around You Atlantic Street Center Aurora Commons Ballard Food Bank **Casey Family Programs Catholic Community Services** Chief Seattle Club Columbia Care Services Community Passageways **Compass Housing Alliance Divine Alternatives for Dads Services Downtown Emergency Services Center Elizabeth Gregory Home**

Entre Hermanos **Evergreen Goodwill Evergreen Treatment Services** Farestart Federal Defender Greater Seattle YMCA Housing and Essential Needs Program InterIm CDA Jewish Family Service of Seattle Jubilee Women's Center Juma Kids In Need of Defense Lake City Partners Lifelong Cascade Housing Foundation Low Income Housing Institute Mary's Place

Mother Nation Mysti's Adult and Family Services Neighborhood House New Beginnings New Horizons Northwest Immigrant Rights Project **Open Arms Perinatal Services** Peer Seattle Pioneer Human Services POCAAN Real Escape from the Sex Trade Refugee Women's Alliance Seattle Conservation Corps Seattle Housing Authority Seattle Indian Health Board Seattle Jobs Initiative

Seattle Union Gospel Mission Solid Ground Somali Community Services of Seattle Southeast Network Safety Net St. Vincent de Paul United Indians for All Tribes University District Food Bank Uplift Northwest **Urban Family Center** Urban League of Metropolitan Seattle Virginia Mason Weld Seattle Wellspring Family Services Youth Care YWCA King County YWCA King County

Sustainable Growth SEATTLE FUNDING PARTNERS





charles SCHWAB





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DUNN LUMBER



"They stand out as one of the most scalable and costeffective solutions we've seen for addressing homelessness, and we are dedicated to supporting their transformative work."

> Oliver Rothschild, Managing **Director, DRK Foundation**



Bias for Action

Our Next 3 years of Impact...



The Best is Yet to Come.

housingconnector.com

