




## City of Seattle Boards & Commissions Notice of Appointment

<b>Appointee Name:</b> <i>Andrew Robinson</i>		
<b>Board/Commission Name:</b> <i>Pike Place Market Preservation and Development Authority</i>		<b>Position Title:</b> <i>Non-voting member</i>
<input checked="" type="checkbox"/> <b>Appointment</b> OR <input type="checkbox"/> <b>Reappointment</b>		<b>City Council Confirmation required?</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>Appointing Authority:</b> <input type="checkbox"/> City Council <input type="checkbox"/> Mayor <input checked="" type="checkbox"/> Other: <i>Seattle Office of City Finance</i>		<b>Term of Position: *</b> 5/1/2024 to 4/30/2026  <input checked="" type="checkbox"/> <i>Serving remaining term of a vacant position</i>
<b>Residential Neighborhood:</b> <i>Belltown (Council District 7)</i>	<b>Zip Code:</b> <i>98121</i>	<b>Contact Phone No.:</b> [REDACTED]
<b>Background:</b> <i>See attached resume</i>		
<b>Authorizing Signature (original signature):</b>    <b>Date Signed (appointed):</b> 9/26/2024		<b>Appointing Signatory:</b>  Jamie Carnell, Finance Director City of Seattle

\*Term begin and end date is fixed and tied to the position and not the appointment date.

# ANDREW ROBINSON

## EXPERIENCE

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**CITY OF SEATTLE**, Seattle, WA

2023-Present

***Fiscal Analyst, Office of City Finance***

Supports analytical and technical projects for the Office of City Finance; provides financial oversight and monitoring of the City's fiscal responsibilities related to public corporations and City retirement boards. Supports special projects with other outside entities that have financial partnerships with the City, as well as the City Budget Office and across the Office of City Finance

**ORACLE CORPORATION**, Seattle, WA

2021-2023

***Senior Financial Analyst, Oracle Cloud Infrastructure - Compute***

- Managed forecast, budget, and close processes and analysis for Compute and Capacity teams; Presented results with variance drivers to business partners on a monthly basis
- Conducted marginal cost and pricing analysis for new products; Collaborated with product managers and engineering to formulate expense and revenue projections in order to assess ROI
- Reformulated Monthly Business Review process to properly allocate expenses to various product lines and build out Oracle Cloud Infrastructure P&L reducing reporting time by ~15%
- Managed project to input all financials for Cloud Infrastructure into new reporting system
- Investigated gross margin of Compute P&L, bridging from marginal costs to fully burdened costs; Presented findings to Senior Management and recommended strategic business decisions to improve financial health
- Created and maintained data visualization dashboards to track finance KPIs and highlight expense and revenue trends
- Partnered with Product Managers and Engineers to create and track operational efficiencies, leading to ~\$40M in annual savings against the budget
- Mentored new college hires; Trained new team members in learning processes and collaborated in identifying new projects and creating execution plans

**INTEL CORPORATION**, Hillsboro, OR

2020-2021

***Senior Financial Analyst, Technology Development***

- Conducted forecast, budget, and close processes and analysis for Process Technology Development group; consisted of budget of \$1.6B and headcount of 3,000+; Primary focus on R&D spending
- Collaborated with Central Finance, Operations, and Strategy teams to conduct expense and variance analysis; presented findings to upper management
- Oversaw and integrated multiple corporate reorganizations resulting in increased budget and headcount of 10%
- Overhauled forecast financial model used for quarterly, annual, and 5-year projections for Process Technology Development group, increasing efficiency by 20%

**DIMENSIONAL FUND ADVISORS**, Austin, TX

2019

*The company is a research-driven investment management firm with \$600 billion in assets under management*

***MBA Intern, Research Department***

- Developed "cheat sheet" for sales team and clients based on extensive competitor analysis; Presented findings to Investment Solutions Group head and upper management
- Authored white paper about demographic changes and valuation variables and the effects on long-term returns of securities
- Analyzed and compared stock portfolios (~\$50 billion in size) and the effects of weighting schemes based on operating profitability
- Constructed trend charts in Excel analyzing changes in IPO characteristics over time

**TOMMY BAHAMA**, Seattle, WA

2019

***MBA Finance/Operations Focused Consultant – Project-Based Assignment***

- Compiled recycling data for a sustainability analysis for over 150 municipalities and cross-referenced with survey data from retail stores using Excel and Tableau; demonstrated an underutilization of currently available resources of approximately 25%
- Designed new waste disposal procedures that if implemented would divert approximately 39 metric tons of cardboard to recycling facilities from landfills
- Analyzed office supply offerings from five vendors, formulating a cost neutral purchase plan with enhanced sustainability

**IBERIABANK**, New Orleans, LA

2016-2018

**Financial Analyst, Credit Analytics Department – Enterprise Risk Management**

- Analyzed and researched financial data of existing bank loans for trends and anomalies
- Prepared monthly and quarterly financial reports using Excel and packaged analysis into PowerPoint presentations for senior executives
- Reviewed and analyzed noncompliant loans resulting in removal of 15% of balances; managed and collaborated with a five-person team to complete project
- Calculated Allowance for Credit Losses monthly, providing guidance for Risk Management in enacting policies throughout the bank

**FIRST NBC BANK**, New Orleans, LA

2016

**Special Projects Analyst – Temporary Assignment**

- Assisted in the data transfer from the acquisition of State Investors Bank.
- Catalogued data entries for all new clients and accounts, increasing assets by 7%
- Redesigned system used to intake and process data from customers from acquisition, reducing transfer time by 15%

**ARMSTRONG, FLEMING & MOORE, INC.**, Washington, DC

2007-2015

*The company is a boutique wealth management and financial planning firm (RIA) with over \$1 billion in assets under management*

**Portfolio Analyst (2013-2015)**

- Performed portfolio reviews for client load of 120, including due diligence on public/non-traded investments, recommended investment changes and participated in client meetings
- Designed process to reduce time spent monitoring and reporting on investments; improved efficiency of the portfolio reporting process by 40%
- Developed and standardized asset allocation models for use by new clients
- Formulated and utilized models to estimate client servicing costs and predict profitability to properly allocate resources resulting in the creation of a tiered client service system
- Supervised securities trading in the office while personally executing 70% of trades; mentored and trained new traders

**Operations Manager (2009-2013)**

- Supervised Operations Analysts, prioritized tasks and amended processes and procedures used by Operations Department
- Guided task force to develop a new trading system which reduced errors by \$90,000, a 90% year-over-year decline
- Devised tracking system for all Operations Department tasks resulting in a 25% decrease in error rate
- Educated four different departments on new and upcoming financial regulations to ensure compliance throughout the firm
- Earned FINRA Series 7 Securities License

**Operations Analyst (2007-2009)**

- Processed new accounts, managed deposits and disbursements and researched and resolved client operational inquiries
- Planned and executed the transfer of thousands of accounts from one broker/dealer to another; transferred 95% of client assets within one month of transition, exceeding 85% target

**EDUCATION**

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**FOSTER SCHOOL OF BUSINESS, UNIVERSITY OF WASHINGTON**, Seattle, WA

2020

*Master of Business Administration*

- Cumulative GPA: 3.7/4.0
- Foster Strategy Club, Foster Operations Management Club, Foster Finance Society, Foster Consulting Society

**VANDERBILT UNIVERSITY**, Nashville, TN

2007

*Bachelor of Arts, Economics*

# Pike Place Market Preservation and Development Authority

September 2024

12 Members: Pursuant to RCW 35.21.730 and Seattle Municipal Code 3.110; all subject to City Council confirmation, 4-year terms:

- 4 Mayor-appointed
- 8 Other Appointing Authority-appointed (specify): (4) Constituency and (4) PDA Governing Council

## Roster:

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
6	M	7	1.	Member	Gabriel Grant	7/1/22	6/30/26	1	Mayor
6	M	3	2.	Member	Paul Neal	7/1/21	6/30/25	2	Governing Council
6	M	7	3.	Member	Devin McComb	7/1/21	6/30/25	2	Mayor
6	M	7	4.	Member	Nick Setten	7/1/22	6/30/26	2	Constituency
6	M	6	5.	Member	Russell Monroe	7/1/21	6/30/25	1	Constituency
1	M	5	6.	Member	Ray Ishii	7/1/23	6/30/27	3	Governing Council
1	M	7	7.	Member	Gundeep Singh	7/1/24	6/30/28	2	Mayor
6	F	6	8.	Member	Margaret Norton-Arnold	7/1/22	6/30/26	1	Governing Council
6	F	N/A	9.	Member	Christine Vaughan	7/1/24	6/30/28	1	Constituency
6	F	7	10.	Member	Gina Karaba	7/1/23	6/30/27	1	Constituency
6	F	N/A	11.	Member	Patrice Barrentine	7/1/24	6/30/28	4	Governing Council
6	F	3	12.	Member	Jan Hendrickson	7/1/23	6/30/27	2	Mayor
6	M	7	13.	Non-Voting Member	Andrew Robinson	5/1/24	4/30/26	1	City Agency (City Finance)

## SELF-IDENTIFIED DIVERSITY CHART

					(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Men	Women	Transgender	Unknown	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor	3	1			1					3			
Gov. Council	2	2			1					3			
Other	3	2								5			
Total	8	5			2					11			

## Key:

\*D List the corresponding Diversity Chart number (1 through 9)

\*\*G List gender, M= Male, F= Female, T= Transgender, NB= Non-Binary O= Other U= Unknown

RD Residential Council District number 1 through 7 or N/A

Diversity information is self-identified and is voluntary.