




# City of Seattle Boards & Commissions Notice of Appointment

<b>Appointee Name:</b> Mark M. Gantar		
<b>Board/Commission Name:</b> Seattle International Affairs Advisory Board		<b>Position Title:</b> Member
<input checked="" type="checkbox"/> <b>Appointment</b> OR <input type="checkbox"/> <b>Reappointment</b>		<b>City Council Confirmation required?</b> <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
<b>Appointing Authority:</b> <input type="checkbox"/> City Council <input checked="" type="checkbox"/> Mayor <input type="checkbox"/> Other: <i>Fill in appointing authority</i>		<b>Term of Position: *</b> 5/1/2024 <b>to</b> 4/30/2026  <input type="checkbox"/> <i>Serving remaining term of a vacant position</i>
<b>Residential Neighborhood:</b> Kirkland	<b>Zip Code:</b> 98033	<b>Contact Phone No.:</b> [REDACTED]
<b>Background:</b>  <b>Mark Gantar, President, Consular Association of Washington/Honorary Consul of Ethiopia</b> Mark Gantar is a global economic development leader as the Honorary Consul for Ethiopia in Seattle with diverse experience in growing business operations and facilitating complex public-private investment both in the U.S. and Africa. He is a seasoned professional in the information technology field starting out as a system engineer and eventually running his own technology company for the past couple decades. In his diplomatic role as Honorary Consul for Ethiopia, he has international experience with overseas business operations and foreign direct investment (FDI). This experience in FDI led him to a passionate effort to improve our planet and global environment by becoming deeply involved in a business that is seeking to eliminate waste plastic and end of life tires from the planet. As the board chairman of USWTE Investments, Mark has been leading an effort to clean up our planet in an economically viable and sustainable way. He is an active member of the Seattle area business and cultural community participating in numerous volunteer, philanthropic, and business efforts that support the greater Seattle region.		
<b>Authorizing Signature (original signature):</b>   <b>Date Signed (appointed):</b> 4/1/2024		<b>Appointing Signatory:</b> Bruce A. Harrell Mayor of Seattle

\*Term begin and end date is fixed and tied to the position and not the appointment date.

## MARK M. GANTAR

### **PROFESSIONAL SUMMARY:**

Dynamic, results-oriented leader with diverse international and U.S. experience in various industries with a focus on green technology and high value recycling and waste management. Strong track record of sales performance in various business units in large companies and as a managing partner in multiple medium size businesses. Responsibilities included overall management of all business aspects of various companies in the recycling field, IT field, and manufacturing. Mr. Gantar used his technical knowledge and deep business experience to contribute to enterprise organizations with a focus on sales and operational efficiency successfully with numerous fortune 100 organizations. In addition, he successfully worked with the U.S. government to secure numerous contracts, grants and loans including the General Services Administration (GSA) contract that pre-qualifies one of his companies to contract with any U.S. governmental agency globally.

Mr. Gantar is a recognized diplomat by the United States State Department holding diplomatic immunity and government security clearance in certain areas. As the Honorary Consul for Ethiopia in Seattle, he is a board member of the Consular Corp in Washington and participates actively in political and diplomatic affairs in Washington DC and Washington State.

### **PROFESSIONAL EXPERIENCE:**

#### **US WTE Investments**

##### **Executive Board Chairman**

**Seattle, Wa**

**2018-Present**

As one of the founders of US WTE Investments, he had the co-vision to build an organization that focuses on US green related and waste processing technologies for the good of humanity. The company was setup to find, develop and facilitate US related environmentally positive technologies globally with a vision to pushing US policy and foreign investment for the good of democracy and to specifically combat predatory lending practices of US adversaries. His roles include the evaluation of technology, project site identification, financial modeling, branding, investment decisions, personnel management, proposal development, and investment banking relations to name a few of his tasks.

#### **Green Envirotech Holdings**

##### **President**

**Oakdale, Ca**

**2016-Present**

Green EnviroTech Holding Corp. (OTC: GETH) is waste processing technology company. The company was setup to find, develop and implement practical, economical solutions to address environmental issues associated with the production of waste plastics and end of life tires and to create jobs and stimulate economic growth in the local communities where we operate as we strive to achieve this mission on our planet. Our environmentally sustainable pyrolysis technology converts used tires or waste plastics into valuable commodities, carbon black, steel and oil. Green EnviroTech will then sell these commodities, turning an environmental nightmare into a potential profit center. Mr Gantar's roles and responsibilities included.

- Financial management
- Personnel management and motivation

- Managing the public stock and press releases
- Participating on the board
- Financial modeling and proposal development
- Managing the reporting for the public company to the SEC
- Raising of capital

### **ArcSoft Consulting**

#### **Chief Executive Officer & Managing Partner**

**Bellevue, WA**

**2011-Present**

ArcSoft provides technology based consulting and staffing along with international consulting with business operations and sales. Clients for ArcSoft include Microsoft, Starbucks, and Group Health, as well as U.S. federal agencies such as the Secret Service, Veterans Administration and the US Navy. ArcSoft's international focus has been on Africa and specifically the country of Ethiopia where ArcSoft continues to pursue numerous technology based projects. Mr. Gantar manages and oversees the following roles and responsibilities:

- CEO and sole owner of the company responsible for oversight on all aspects of the business including financials, sales, project delivery and operations
- Established General Services Administration (GSA) contract
- Developed a proposal response process and system that is used to quickly and efficiently respond to Governmental bids, ensuring risk is mitigated, time is allocated to the "right" bid, and sales are optimized
- Served as training instructor delivering various classes to Government agencies in business intelligence and cyber security.
- Developed technical training content for Microsoft's Power BI product,

### **International Business Development**

- Architected and drove a large ICT based program designed to close the technology gap that exists in third world countries specifically, African nations, utilizing cloud and collaboration technologies. This was a large train the trainer program whereby teachers were taught computer literacy and programmatic technology procedures designed to enhance their technology prowess.
- Partnered with international organizations such as the US State Department, OPIC, World Bank, USAID, African Development Bank, and DFID to raise funding and facilitate investment and financial support for various developmental projects
- Sold and delivered various types of technical training with Microsoft based technologies such as system center, MDOP, SharePoint, and Business Intelligence in virtually all continents across the globe

### **National Standard Finance**

#### **Managing Director, Africa**

**2015-2018**

As the managing director, Mr. Gantar is responsible for business and corporate development, specializing in Foreign Direct Investment. Mr. Gantar has developed and managed relationships with government sovereigns, banks, and local corporations. Mr. Gantar's deep finance and currency knowledge has put him in the position to design multiple financial programs to solve problems within the constraints of these third world countries. Mr. Gantar regularly travels to numerous African countries to meet with government leaders, members of the business community, and major infrastructure project sponsors. Responsibilities and accomplishments include:

- Working with banks across the globe to negotiate guarantees and put together syndications
- Providing financial management and accounting supervision

- Meeting with ministries of finance to discuss infrastructure needs and funding for development
- Coordinating various forms of letters of credit
- Setting up a financing program in Ethiopia designed to increase hard currency and private investment in the country
- Establishing the financing structure for a ½ billion USD housing project in Kenya using multi-lateral support and a syndication of banks

**SQLSoft Consulting Group**

**Managing Partner**

**Bellevue, WA**

**2005-2011**

SQLSoft Consulting Group was a consulting and training arm for SQLSoft training. SQLSoft has delivered quality training and consulting services in the Pacific Northwest, nationally, and internationally for 25 years. SQLSoft was one of the largest technical training organizations on the west coast until they were purchased in 2011 by QuickStart. SQLSoft was a Microsoft® Gold Certified Partner for Learning Solutions. Mr. Gantar manages and oversees the following roles and responsibilities:

- Managing partner for SQLSoft Consulting responsible for oversight on all aspects of the business including financials, sales, project delivery, and operations
- Set up a direct and indirect sales team that focused on Seattle IT staffing and training and our relationship with Microsoft
- Built the company of SQLSoft from 0 to over 5 million in sales in less than 3 years
- Acted as a backup instructor teaching technical programming class including Team Foundation Server, Project Management, Business Intelligence and .NET Development.
- Developed various training materials in technologies such as HyperV, MDOP and other Microsoft technologies.

**Venturi Technology Partners/Best Consulting**

**Solutions Sales Director & Systems Engineer**

**Boise, ID and Seattle, WA**

**1994-2004**

Venturi Technology Partners was a billion dollar technology consulting organization with various technical specialties. Venturi had branch locations in 40 out of the 50 states and had approximately 2,500 employees. Mr. Gantar’s roles and responsibilities during his 10 years of employment here include the following:

- Served as an account manager in sales, developing large private and public clients for the company raising his client’s sales from 3 million to 7 million in 2 years.
- Supervised the proposal response team including the management of 50+ direct employees and 150-200 sales people that were required to follow the proper processes established by the company
- Directed the operations for the Business Intelligence practice, which employed around 20 individuals, including both instructors and developers, and specialized in Crystal Reports and Business Objects. Increased sales and turn the organization profitable in 3 months.
- Served as the primary sales person and program manager for numerous Business Intelligence projects and training classes for such clients as T-Mobile and Boeing
- Designed, managed and helped develop a C# application to automate the proposal development process. This application was developed to incorporate the saved boilerplate narratives and apply them as appropriate depending upon the proposal that was needed. This was deployed company-wide to all 60 offices in the United States

**Kastle Chocolate**

**Chairman/Owner**

**Boise, ID**

**1994 – 2001**

This confectionary manufacturing company ran in conjunction with the employment above at Venturi Technology Partners. Kastle Chocolate was a wholesale custom molding and confectionary production factory.

- Chief Executive Officer and shareholder for the company and functionally oversaw the operations
- Wrote and developed a full Manufacturing Engineering System to manage the production and operations of the company
- Created a piecework system where employees were compensated based on their production
- Utilized patented molding technologies to apply images to products that were completely edible
- Employed as many as 100 people setting up the shop floor and operations from the tempering of the chocolate to the wrapping of the final product
- Designed and was the decision maker the type of equipment used
- Raising Capital
- Ran the sales team specifically through the Advertising Specialty Institute

## **Electronic Data Systems**

### **Systems Engineer**

**Boise, ID**

**1990 –1994**

Electronic Data Systems (EDS) is a billion dollar organization started by Ross Perot that was eventually bought out by General Motors. EDS is known for its training program for system engineers and for being a large outsourcing organization for Government clients.

- Wrote various applications and enhancements to the Idaho Medicaid system typically using COBOL or CICS in an MVS mainframe environment
- Enhanced and fixed such systems as prior authorization, claims adjudication, diagnosis codes, and data entry
- Completed the system engineer training program and stayed on another 3 months to serve as an instructor
- Performed on-call duties during the nightly execution of the Medicaid claims processing systems
- Wrote Visual Basic applications that provided more object oriented interfaces to the claims data

### **TECHNICAL EXPERTISE:**

**Operating Systems:** Windows, Linux, UNIX, OS/2, Windows Server

**Databases:** SQL Server, Sybase, MS Access, Paradox, DB2

**Development Tools:** MS Visual Studio, Team Foundation Server, .NET, PowerBuilder, Business Objects, SSAS, SSIS, SSRS

**Applications:** Navision, Microsoft CRM, SalesForce, Quick Books, Peachtree, Crystal Reports, Visio

**Multimedia:** SilverLight, Java Media Framework

**Languages:** Visual Basic, C, C++, SQL, XML, HTML, Pascal, Assembly, COBOL, CICS, VBA

**Networking:** System Center, OS/2 LAN Server, LAN/WAN, TCP/IP, UNIX Server, Novell Netware

### **CLIENTS SERVED:**

- ❖ MicroSoft
- ❖ Starbucks Coffee Company
- ❖ National Credit Union Administration (NCUA, US federal agency)
- ❖ Amazon
- ❖ Group Health
- ❖ US Secret Service
- ❖ US Department of Homeland Security
- ❖ Micron Electronics
- ❖ Hewlett Packard
- ❖ US Veterans Administration
- ❖ US Navy at Keyport (Submarine Station)
- ❖ Boeing Aerospace
- ❖ Washington Transportation Department
- ❖ US Bank
- ❖ Walt Disney Corporation
- ❖ USAID
- ❖ US Army Reserves

### **EDUCATION:**

College of Idaho, Caldwell Idaho

1990 ▪ BA Management Information Systems and Finance.

### **REFERENCES:**

Available upon Request

# Seattle International Affairs Advisory Board

30 Members: Pursuant to *Seattle Municipal Code 3.14.470*, 12 members subject to City Council confirmation, 2-year terms:

- 1 City Council-appointed
- 11 Mayor-appointed
- 4 Other Appointing Authority-appointed (specify): SMC

## Roster:

*D	**G	RD	Position No.	Position Title	Name	Term Begin Date	Term End Date	Term #	Appointed By
	F		1.	Seattle-Surabaya	June Cutler	5/1/24	04/30/26	1	SMC
	F		2.	Seattle-Limbe	LueRachelle Brim Atkins	5/1/24	04/30/26	1	SMC
6	F	4	3.	OIR, City of Seattle	Stacey Jehlik	5/1/24	04/30/26	2	SMC
	M	N/A	4.	Greater Seattle Partners	Josh Davis	5/1/24	04/30/26	1	SMC
	F	4	5.	Seattle City Council	Maritza Rivera	5/1/24	N/A	1	Council President
6	M	3	6.	UW, Jackson School	Monique A. Thormann	5/1/24	04/30/26	1	Mayor
6	M	7	7.	Visit Seattle	Liz Johnson	5/1/24	04/30/26	1	Mayor
	F	1	8.	UW, FIUTS	Era Schrepfer	5/1/24	04/30/26	1	Mayor
6	M	6	9.	Consular Association of Washington	Mark M. Gantar	5/1/24	04/30/26	1	Mayor
	M	1	10.	Amazon	Michael A. Harold	5/1/24	04/30/26	1	Mayor
6	F	N/A	11.	World Affairs Council	Jacqueline McLaren Miller	5/1/24	04/30/26	2	Mayor
	F	3	12.	Gates Foundation	Heather Yang Hwalek	5/1/24	04/30/26	1	Mayor
6	M	6	13.	Rotary International	David B. Woodward	5/1/24	04/30/26	2	Mayor
6	F	3	14.	Port of Seattle	Karin Zaugg Black	5/1/24	04/30/26	2	Mayor
1	F	N/A	15.	Small Business Development Center	Ellie He	5/1/24	04/30/26	1	Mayor
6	M	5	16.	Seattle Public Schools	Noah Zeichner	5/1/24	04/30/26	1	Mayor

## SELF-IDENTIFIED DIVERSITY CHART

	(1)		(2)		(3)		(4)		(5)		(6)		(7)		(8)		(9)	
	Men	Women	Transgender	Unknown	Asian	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	Other	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial					
Mayor	6	5			1					8								
Council	0	1																
Other	1	3																
<b>Total</b>	<b>7</b>	<b>9</b>			<b>1</b>					<b>8</b>								

## Key:

- \*D List the corresponding *Diversity Chart* number (1 through 9)
- \*\*G List *gender*, M = Male, F= Female, T= Transgender, U= Unknown