

City of Seattle Boards & Commissions Notice of Appointment

| Ann T. Melone | | | | | | | | | |
|--|------------------|--|--|--|--|--|--|--|--|
| | | | | | | | | | |
| Board/Commission Name: Position Title: | | | | | | | | | |
| Housing Levy Oversight Committee Member | | | | | | | | | |
| City Council Confirmation required? | | | | | | | | | |
| Appointment <i>OR</i> Reappointment _{Yes} | | | | | | | | | |
| □ No | | | | | | | | | |
| Appointing Authority: Term of Position: * | | | | | | | | | |
| City Council 1/1/2024 | | | | | | | | | |
| Mayor to | | | | | | | | | |
| Other: 12/31/2025 | | | | | | | | | |
| | | | | | | | | | |
| ☐ Serving remaining term of a vacant position | | | | | | | | | |
| Residential Neighborhood: Zip Code: Contact Phone No.: | | | | | | | | | |
| Capitol Hill 98122 | | | | | | | | | |
| Background: | | | | | | | | | |
| Ann Melone is Senior Vice President and Business Development Officer for affordable housing | | | | | | | | | |
| investments at U.S. Bancorp Community Development Corporation, where she is responsible for | | | | | | | | | |
| originating Low Income Housing Tax Credit Investment partnerships in fourteen states including Washington. She has been with U.S. Bank since 2005, previously serving as a loan relationship | | | | | | | | | |
| manager in the bank's Commercial Real Estate division where she originated, underwrote, and | | | | | | | | | |
| managed an over \$250 million affordable housing portfolio. Prior to joining U.S. Bank, she worked fo |)r | | | | | | | | |
| Scotiabank Global Banking and Markets, worked in philanthropy and grantmaking in the Pacific | | | | | | | | | |
| Northwest, and completed a two-year tour as a VISTA Volunteer centered on financial literacy for | | | | | | | | | |
| youth. Ms. Melone holds an MBA from the Foster School of Business at the University of Washington | | | | | | | | | |
| and a BA from Washington University in St. Louis. | | | | | | | | | |
| Authorizing Signature (original signature): Appointing Signatory: | | | | | | | | | |
| Bruce A. Harrell | Bruce A. Harrell | | | | | | | | |
| Bruce C. Hanel Mayor | Mayor | | | | | | | | |
| Date Signed (appointed): 11/21/2023 | | | | | | | | | |
| | | | | | | | | | |

^{*}Term begin and end date is fixed and tied to the position and not the appointment date.

EXPERIENCE

2005 – present U.S. BANCORP

Seattle, WA

Fifth largest commercial bank in the United States

2014 – **present**

Business Development Officer/Senior Vice President, U.S. Bancorp Impact Finance Affordable Housing Investments

- Responsible for originating new direct federal and state low income housing tax credit investments with non-profit, government and for-profit developers and owners of affordable housing tax credit partnerships in fourteen states
- Build a trusted advisor relationship with clients, prospects, allocating agencies and financing partners
- Structure complex transactions involving multiple sources of debt, soft loans, grants and equity including LIHTC, HTC, REITC and 45L credits; complete formal investment memos for approval; perform accurate financial modeling; assess investment risks and mitigate them; write and negotiate letters of interest
- Represent U.S. Bank at formal and informal occasions, on industry expert panels and trade association groups
- Annual investment production over \$350 million (10-20 investments)

2005 - 2014

Relationship Manager/Vice President, Commercial Real Estate

- U.S. Bank's senior lending officer originating construction and permanent financing for affordable housing developments in Washington and Montana
- Responsible for structuring complex transactions involving multiple sources of debt, grants and equity, term sheets, completing formal written credit analysis, financial modeling, risk assessment and mitigation, reviewing legal documentation, due diligence and reviewing construction draws, and monitoring and resolving problem loans
- Annual loan production up to \$100 million
- Worked effectively with product partners to present deposits, payments, treasury management, capital markets, and investment solutions to clients
- Oversaw management of \$250MM+ affordable housing portfolio, 50% of which was under construction or in lease up

2002 - 2005

SCOTIA CAPITAL

San Francisco, CA

2003 - 2005

Associate Director, Banking Group

- Work with Managing Directors, client executive management, attorneys, engineers, product specialists, syndicate banks, consultants and others to originate, manage and administer complex domestic and international syndicated debt transactions ranging from \$50 million - \$1Bn for corporate, gaming and real estate clients including Las Vegas Sands, Inc. and Castle & Cooke
- Top-ranked Associate/Associate Director at San Francisco responsible for \$1.275BN in credits
- Structuring, term sheets, formal written credit analysis, financial modeling, legal documentation, industry/market research, due diligence, disbursements and construction draws

2002 - 2003

Associate, Banking Group

1997-2000

SOCIAL JUSTICE FUND NORTHWEST (FKA A TERRITORY RESOURCE) Public, member-based philanthropic organization promoting social justice in the Northwest

Seattle, WA

1999-2000 Program Associate

Managed three 12 member committees that made grants of over \$1 million to more than 100

- organizations over the course of 2 years
- Performed outreach: succeeded in increasing number of proposals submitted by 30% in 1999 Development Associate

1997 - 1999

• Worked on team that raised \$800,000 for general fund and \$1 million for endowment

1995 – 1997 NORTHWEST BAPTIST FEDERAL CREDIT UNION

Seattle, WA

VISTA Volunteer: Youth Program Manager

- Managed activities and training for Youth Credit Union Program ("Y-CUP") Board.
- Completed two tours with VISTA

EDUCATION

June 2002

University of Washington Foster School of Business

Seattle, WA

MBA with Concentration in Finance and Certificate in Entrepreneurship and Innovation

- CIBC Oppenheimer Academic Scholarship 2000-1; Frank S. Dupar, Sr. MBA Scholarship 2001-2
- CEO of Sawdust, LLC: *Best Idea in Service/Retail* (\$5,000 cash prize) and *Finalist* (\$10,000 cash prize), UW Program in Entrepreneurship and Innovation Business Plan Competition, 2001
- Chair, UW MBA Women in Business, 2002

May 1995

WASHINGTON UNIVERSITY IN ST. LOUIS

St. Louis, MO

Bachelor of Arts, History; minors in French and Writing

- National Merit Scholar
- BA degree conferred in three years

ACTIVITIES

- Pacific Northwest Women's Affordable Housing Network Founding Board / Treasurer (2023 present)
- Project Destined Mentor for Team U.S. Bank (Spring and Summer 2023 Cohorts)
- City of Seattle Housing Levy Oversight Committee Chair 2022-present
- Housing Development Consortium of King County Membership Development Committee 2020
 present
- U. S. Bank Women's BRG Founding Board / Treasurer (2020-2021)

Housing Levy Oversight Committee

Thirteen Members: Pursuant to Ordinance 126837, all subject to City Council confirmation.

- 6 City Council-appointed
 - o Position 8 (City employee): Seven-year term
 - Positions 9 and 10: Two-year terms*
 - Positions 11, 12, and 13: Three-year terms
- 7 Mayor-appointed
 - Position 1 (City employee): Seven-year term
 - Position 2, 3, and 4: Two-year terms*
 - Positions 5, 6, and 7: Three-year terms

Roster:

| *D | **G | RD | Position No. | Position Title | Name | Term Begin Date | Term End Date | Term # | Appointed By |
|----|-----|-----|-----------------|------------------------|--------------------------|--------------------|------------------|-----------|-----------------|
| | | | | Mayor | | | | | |
| 9 | F | 4 | 1. | representative | Cara Kadoshima Vallier | 1/1/24 | 12/31/30 | 1 | Mayor |
| 6 | F | 3 | 2. | Member | Ann T. Melone | 1/1/24 | 12/31/25 | 1 | Mayor |
| 6 | F | 6 | 3. | Member | Dan Wise | 1/1/24 | 12/31/25 | 1 | Mayor |
| 3 | F | 5 | 4. | Member | Denise Rodríguez | 1/1/24 | 12/31/25 | 1 | Mayor |
| 2 | F | 5 | 5. | Member | Patience M. Malaba | 1/1/24 | 12/31/26 | 1 | Mayor |
| 1 | М | 3 | 6. | Member | Joel C. Ing | 1/1/24 | 12/31/26 | 1 | Mayor |
| 4 | М | N/A | 7. | Member | James W. Lovell | 1/1/24 | 12/31/26 | 1 | Mayor |
| 6 | F | N/A | 8. | Council representative | Traci A. Ratzliff | 1/1/24 | 12/31/30 | 1 | Council |
| 2 | F | 2 | 9. | Member | Febben Fekadu | 1/1/24 | 12/31/25 | 1 | Council |
| 9 | F | 4 | 10. | Member | Sunaree Marshall | 1/1/24 | 12/31/25 | 1 | Council |
| 2 | F | N/A | 11. | Member | Andrea Caupain Sanderson | 1/1/24 | 12/31/26 | 1 | Council |
| 6 | М | N/A | 12. | Member | Noah Fay | 1/1/24 | 12/31/26 | 1 | Council |
| 1 | М | 2 | 13. | Member | Paul H. Park | 1/1/24 | 12/31/26 | 1 | Council |

| SELF- | -IDEN | TIFIED [| DIVERSITY (| CHART | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) |
|---------|-------|----------|-------------|--------|-------|-------------------------------|---------------------|---|-------|--------------------------------|---------------------|-------------------|-------------|
| | Male | Female | Transgender | NB/O/U | Asian | Black/ African American | Hispanic/ Latino | American Indian/ Alaska Native | Other | Caucasian/ Non- Hispanic | Pacific Islander | Middle Eastern | Multiracial |
| Mayor | 2 | 5 | 0 | 0 | 1 | 1 | 1 | 1 | 0 | 2 | 0 | 0 | 1 |
| Council | 2 | 4 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 2 | 0 | 0 | 1 |
| Other | | | | | | | | | | | | | |
| Total | 4 | 9 | 0 | 0 | 2 | 3 | 1 | 1 | 0 | 4 | 0 | 0 | 2 |

Key:

^{*}Subsequent appointees to the Oversight Committee shall each serve for a term expiring three years after the expiration of the initial term for the position.

^{*}D List the corresponding *Diversity Chart* number (1 through 9)

^{**}G List gender, M= Male, F= Female, T= Transgender, NB= Non-Binary O= Other U= Unknown

RD Residential Council District number 1 through 7 or N/A