### Washington State and Local Tax System Dysfunction & Reform

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#### Some Washington Tax Myths

- The people of Washington would never vote for an income tax.
- Taxes are high.
- State and local fiscal problems are due to over-spending.
- Without an income tax, the Washington economy has a competitive edge.

### **Characteristics of Tax Systems**

Washington Grade

FAIRNESS F (51)

ADEQUACY F (50)

Stability F (47)

Transparency F (50)

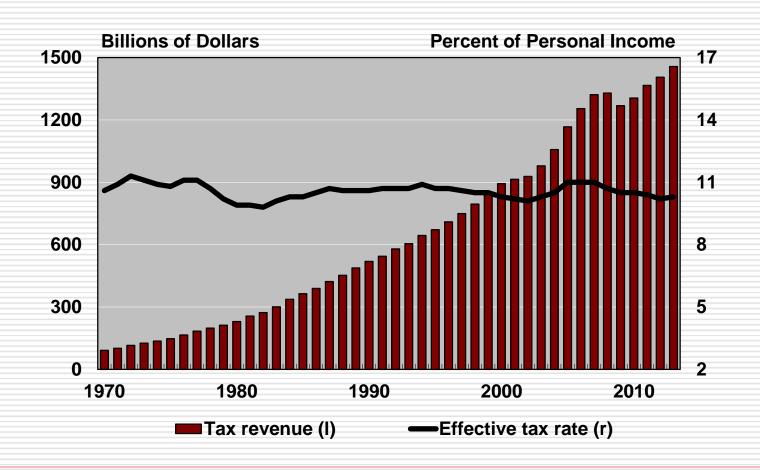
ECONOMIC VITALITY No grade

### Washington State and Local Tax Burden on Households, 1999 Percent of Household Income

| Income             | Retail<br>Sales<br>Tax | Other<br>Excise<br>Tax | Property<br>Tax | Total<br>Tax |
|--------------------|------------------------|------------------------|-----------------|--------------|
| \$20,000 and under | 6.7                    | 3.2                    | 5.8             | 15.7         |
| \$20,000-30,000    | 4.4                    | 1.9                    | 3.5             | 9.8          |
| \$30,000-40,000    | 4.0                    | 1.6                    | 3.9             | 9.4          |
| \$40,000-50,000    | 3.7                    | 1.4                    | 3.2             | 8.3          |
| \$50,000-60,000    | 3.7                    | 1.3                    | 3.2             | 8.2          |
| \$60,000-70,000    | 3.5                    | 1.2                    | 3.1             | 7.7          |
| \$70,000-80,000    | 3.3                    | 1.0                    | 3.1             | 7.4          |
| \$80,000-100,000   | 3.2                    | 0.9                    | 2.7             | 6.8          |
| \$100,000-130,000  | 2.9                    | 0.7                    | 2.5             | 6.0          |
| \$130,000 and over | 2.2                    | 0.4                    | 1.8             | 4.4          |

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#### **U.S. State and Local Tax Revenue**



# Washington and U.S. State and Local Effective Tax Rate, FY 1995-FY 2012 Percent of Personal Income

|         | Washington | Rank | United States |
|---------|------------|------|---------------|
| FY 1995 | 11.4       | 12   | 10.8          |
| FY 2000 | 9.9        | 38   | 10.5          |
| FY 2005 | 9.8        | 38   | 10.6          |
| FY 2006 | 10.2       | 34   | 10.9          |
| FY 2007 | 10.4       | 30   | 11.0          |
| FY 2008 | 10.0       | 34   | 10.8          |
| FY 2009 | 9.5        | 37   | 10.5          |
| FY 2010 | 9.6        | 37   | 10.5          |
| FY 2011 | 9.8        | 36   | 10.5          |
| FY 2012 | 9.4        | 37   | 10.3          |

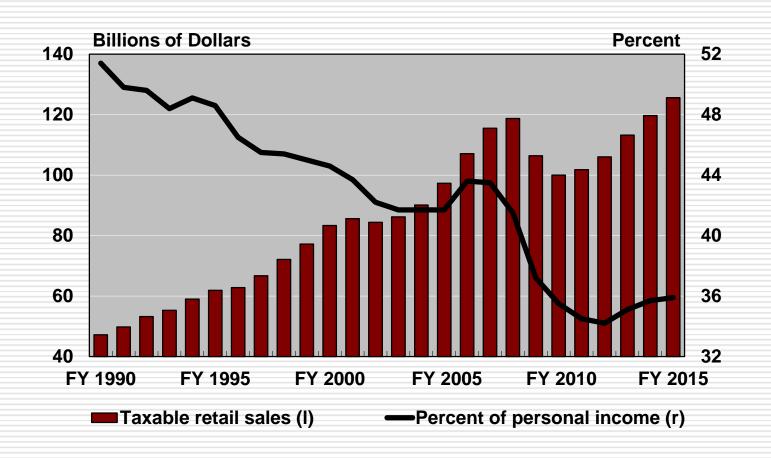
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# Washington State and Local Tax Revenue, FY 2005-FY 2012 Billions of Dollars

|         | Personal<br>Income | Tax<br>Revenue<br>(actual) | Tax<br>Revenue<br>(10.6% rate) | Revenue<br>Difference |
|---------|--------------------|----------------------------|--------------------------------|-----------------------|
| FY 2005 | 233.4              | 23.0                       | 24.7                           | -1.7                  |
| FY 2006 | 245.8              | 25.1                       | 26.1                           | -1.0                  |
| FY 2007 | 265.3              | 27.5                       | 28.1                           | -0.6                  |
| FY 2008 | 285.7              | 28.6                       | 30.3                           | -1.7                  |
| FY 2009 | 286.3              | 27.2                       | 30.3                           | -3.1                  |
| FY 2010 | 281.9              | 27.1                       | 29.9                           | -2.8                  |
| FY 2011 | 295.1              | 28.8                       | 31.3                           | -2.5                  |
| FY 2012 | 313.6              | 29.4                       | 33.2                           | -3.8                  |
| Total   |                    | 216.7                      | 233.9                          | -17.2                 |

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### Washington Taxable Retail Sales



# Washington State and Local Tax Revenue, FY 1995-FY 2025 Billions of Dollars

|         | Tax<br>Revenue | Personal<br>Income | Effective Tax<br>Rate (%) |
|---------|----------------|--------------------|---------------------------|
| FY 1995 | 14.8           | 129.8              | 11.4                      |
| FY 2000 | 18.7           | 189.6              | 9.9                       |
| FY 2005 | 23.0           | 233.4              | 9.8                       |
| FY 2010 | 27.1           | 281.9              | 9.6                       |
| FY 2015 | 32.6           | 350.3              | 9.3                       |
| FY 2020 | 39.0           | 447.1              | 8.7                       |
| FY 2025 | 46.6           | 570.6              | 8.2                       |

Note: Forecast assumes no change to tax rates or tax base.

## Business Tax Climate and Employment Change

|      |               | 1970-12<br>Employment | Percent of U.S.<br>Employment |
|------|---------------|-----------------------|-------------------------------|
| Rank | State         | Change (thous.)       | Change                        |
|      | United States | 60,632.0              | 100.0                         |
| 1    | Wyoming       | 168.7                 | 0.3                           |
| 2    | South Dakota  | 221.3                 | 0.4                           |
| 3    | Nevada        | 954.5                 | 1.6                           |
| 4    | Alaska        | 230.6                 | 0.4                           |
| 5    | Florida       | 5,219.2               | 8.6                           |
| 6    | Washington    | 1,807.6               | 3.0                           |
| 47   | Rhode Island  | 79.5                  | 0.1                           |
| 48   | Vermont       | 143.8                 | 0.2                           |
| 49   | California    | 7,550.4               | 12.5                          |
| 50   | New Jersey    | 1,150.6               | 1.9                           |
| 51   | New York      | 1,382.0               | 2.3                           |

### Washington and Oregon Economic Growth, 1970-2010

| Washington  | 1970    | 2010    | Annual<br>Change (%) |
|---|---------|---------|----------------------|
| Employment (thous.) Personal income (bils. \$) Per capita income (\$) Population (thous.) | 1,282.1 | 2,998.3 | 2.1                  |
|   | 14.3    | 286.7   | 7.8                  |
|   | 4,189   | 42,521  | 6.0                  |
|   | 3,417.4 | 6,743.6 | 1.7                  |
| Oregon  |         |         |                      |
| Employment (thous.) Personal income (bils. \$) Per capita income (\$) Population (thous.) | 767.7   | 1,677.9 | 2.0                  |
|   | 8.2     | 137.7   | 7.3                  |
|   | 3,927   | 35,869  | 5.7                  |
|   | 2,100.4 | 3,838.2 | 1.5                  |

### Single-Rate Personal Income Tax, FY2012 Billions of Dollars

|                          | Income         | Tax System             | Current Tax System |                        |
|--------------------------|----------------|------------------------|--------------------|------------------------|
|                          | Tax<br>Revenue | Effective Tax Rate (%) | Tax<br>Revenue     | Effective Tax Rate (%) |
| Tax revenue              | 33.2           | 10.6                   | 29.4               | 9.4                    |
| Income                   | 33.2           | 10.6                   | 0                  | 0                      |
| Individual               | 33.2           | 10.6                   | 0                  | 0                      |
| Corporate                | 0              | 0                      | 0                  | 0                      |
| Sales and gross receipts | 0              | 0                      | 20.2               | 6.4                    |
| General sales            | 0              | 0                      | 9.7                | 3.1                    |
| Business and occupation  | n 0            | 0                      | 3.4                | 1.1                    |
| Other excise             | 0              | 0                      | 7.1                | 2.3                    |
| Property                 | 0              | 0                      | 9.2                | 2.9                    |