| | Bike Share Expansion (Acquire Pronto assets) | Relaunch Bike Share (Do not acquire Pronto assets) |
|--------------------------------------|--|--|
| Scenario | City acquires Pronto assets City operates existing system in 2016 City issues RFP for expansion; may close existing system in Winter to relaunch new system in time for Summer 2017 | Pronto ceases operations in March 2016 City issues RFP for new system; may target launch of new system in time for Summer 2017 |
| Use of Proviso Funds (\$5M) | \$1.4 million to acquire Pronto assets \$3.6 million to fund expansion of Bike Share (capital) | \$1 million to repay FTA grant \$4 million to pursue new Bike Share program (capital) |
| Operational Costs and Revenues | \$115,000 operating subsidy for 2016 (sunk cost) Future annual O&M costs <i>TBD</i> based on RFP responses (opportunity to reduce current contract cost) Future sponsorship and revenue estimates <i>TBD</i> based on RFP responses (preserve existing sponsorships in 2016) | \$25,000 decommissioning cost in 2016 Future annual O&M costs <i>TBD</i> based on RFP responses Future sponsorship and revenue estimates <i>TBD</i> based on RFP responses |
| Existing Equipment | Deploy existing 54 stations/500 bikes for 2016 May choose to relocate or decommission equipment as part of expansion If existing equipment is not in use, City would have to repay \$1 million FTA grant | Pronto liquidates existing system City disposes of 17 City-owned stations |
| Other Considerations | Existing system has wide variation in use by station, may need to be redeployed to optimize usage Expansion is opportunity to explore new technology Continuity of Bike Share service for users and sponsors | Pronto defaults on \$1.25 million loan to Key Bank Potential King County liability for \$750,000 grant New system is opportunity to explore new technology Discontinuity of Bike Share service for users and sponsors |