

# City of Seattle Boards & Commissions Notice of Appointment

Appointee Name: Anthony Burnett												
<b>Board/Commission Name:</b> <i>Labor Standards Advisory Commission</i>	Position Title: Commissioner											
Appointment <i>OR</i> Reappoint	nfirmation required?											
Appointing Authority:  Council Mayor Other	Date Appointed: 4/18/2017		Term of Position: * 5/1/2016 to 4/30/2018		OLERK	9 PM 2: 56	SEATINE					
Residential Neighborhood:	ode:	Conta	act Phone No.:									
Background: Anthony Burnett is the Principle Owner of managed project resources, with an empiriculates Business Development and Accompanies. Born and raised in Southern University. While there he obtained a Baseattle, Anthony has volunteer experience organizations as an activist for diversity of Tabor 100 and NSHMBA.	phasis of bunt M Califor chelor ce as a	on diversity & anagement ii nia he came i 's Degree in F youth coach	inclus of the pi to Was Sycholo and at	ion. His profession rivate sector for m hington to attend ogy and Neuroscie other Multiculture	al back ultiple I Washin nce. No al Nonp	groun Fortun Igton S Ivii Irofit	d ne 500 State ng in					
Anthony is being appointed to fill the rer	mainde	er of a vacate	d term	•								
Authorizing Signature (original signature	Authorizing Signature (original signature):						Appointing Signatory:					
Eld Blue		Edward B. Murray Mayor of Seattle										

## **ANTHONY BURNETT**

### PROFESSIONAL SUMMARY

Results-driven with proven success for increasing new business volume while exceeding expectations. Proven strengths include: project planning, multitasking, delegation, time management and meeting time-sensitive deadlines. Outstanding experience for Human Resources, Organizational Management and Supervisory experience. Computer experience includes Kronos, PeopleSoft, Oracle, Payroll Supreme, Maestro, Catlox and Microsoft Windows Suite.

### **AREAS of EXPERTISE**

- Training
- Recruiting
- Sourcing

- Personnel & Compensation Management
- Business Development
- Strategic Planning
- P & L Responsibilities
- Program Administration

### **SKILLS & QUALIFICATIONS**

- Experience in business development, marketing, strategic planning, client-relationship management, and customer service.
- Dynamic leader and team builder with excellent personable and professional skills, while constantly motivating others to succeed.
- Consistent ability to deliver and identify a quality solution while meeting and exceeding the needs of the client and company alike.
- Competitive self-starter who consistently achieving sales goals.
- Proficient with the application of Microsoft Word, Outlook, Excel, and PowerPoint.
- Utilized recruiting databases such as: <u>Oracle, PeopleSoft, CTS/ATS</u> (<u>Bullhorn, iCIMS</u>).
   <u>Taleo, Beeline, Word, Excel, PowerPoint Outlook, Access</u>
- Thrives in a fast-paced environment, with an ability to efficiently prioritize and complete multiple tasks with little to no direction.
- Extensive professional experience involving directive selling techniques, merchandising, education, and evaluation.
- Completed Full Cycle recruiting for positons such as: SDE, SDET, Quality Assurance, DevOps, Architects, Program Managers, Project Manager, System Engineers, UI/UX Designer, Web Developers, SaaS Developer, and Mobile Developers. These candidates have expertise in: HTML, HTML5, JavaScript, CSS/CSS3, Bootstrap, LESS, JQuery.Net .ASP C#, C++, Java, iOS,SASS, Adaptive Ruby on Rail, PHP, Drupal, MySQL, Linux/Unix, .Apache and JSON.

## PROFESSIONAL EXPERIENCE

MB Diversity Managing Partner 12/2014-Present

- Perform Management duties and leadership implementation that successfully increased production of our staffing firm.
- Locate new leads, identify opportunity and offer creative solutions for overall client needs
- Act as a liaison between the hiring manager and the candidate for scheduling the interview and prepping the candidate to pass the interview.
- Negotiate salaries and benefits for contractors depending upon the duration of the assignment, scope of work, skills/education required and location.
- Maintain a relationship with each Client by meeting and contacting monthly while providing up-todate performance evaluations and assisting with the career growth for each employed candidate.

- Sourced, hired and maintained talented contractors for a variety of companies including: Amazon, Microsoft, BECU, T-Mobile, Disney and Zillow.
- Acquire candidates with creative Recruiting strategies using LinkedIn, job boards, attending meetup groups, user-groups, and used referral network.
- Responsible for all aspects of candidate generation: sourcing candidates, Conducting phone
  screening, interviewing, qualifying the requirement, determining the expectations of the clients,
  negotiating a compensation plan for the candidate, conducting background checks and verifying the
  candidate's qualifications with quality reference checks.

## Rylem- Seattle WA Business Development Manager

06/2012-02/2013

- Acquire, manage, and enhance business opportunities for Marketing, Creative Business and Ecommerce companies by assessing their local, regional and national hiring needs.
- Collaborated with a team to strategize the best sourcing strategies in order to identify the best candidates for each role.
- Developed prospect lists in order to work with account management/recruiters to strategize and identify target accounts, 75 % new business and 25% existing book of business
- Maintain a high volume of phone calls daily to cultivate business relationships.
- Conducted face-to-face meetings with clients and hiring managers weekly.
- Attended networking events and be active in the marketing & creative community to build brand awareness.
- Negotiate contract terms and conditions with the client in order to maximize client satisfaction and retention.
- Work with accounts under the Vendor Management systems such as Microsoft, Expedia, Amazon, and T-Mobile, Boeing,

## AeroTEK – Bellevue, WA Recruiter

12/2010 - 03/2012

- Sourced, hired and maintained talented contractors for a variety of companies including: Amazon, Microsoft, Nordstrom, Real Networks, Boeing, Bank of America, T-Mobile, Doubled Down Interactive, and PSE
- Recruited and interviewed top Technical, Creative, Marketing, and Accounting professionals.
- Sourced candidates for a variety of industries using online resources, referrals, networking contacts, career fairs, universities, industry specific associations and internal database to assure the most qualified candidates were represented.
- Developed and maintain relationships with faculty; career office employees; students, and placement counselor to assist graduating students with entry- level job placements
- Implemented creative Recruiting strategies using LinkedIn, job boards, the internal company PeopleSoft database (Recruiter Work Space) and referrals.
- Referred Aerotek services to clients ranging from small local business and companies to large regional and national based companies.
- Negotiated rates and customized terms for project based contractors and direct hires.
- Attended various gathering such as related seminars, user groups, association meetings, conferences, and networking events in order to increase business opportunities
- Attended local networking events and performed presentations for college students, Work Source meetings and Goodwill employment schooling regarding market trends.
- Carry out campus recruiting to fill entry level staff and intern positions

 Work with the Recruiting Leaders and campus recruiters, to confirm that the top candidates were acquired.

## American Income Life Insurance – Seattle, WA Regional Manager

09/2008 - 12/2010

- Increased sales volume by 20% by administrating alterative sales techniques. Managed over 50 employees at various cities and states.
- Recruited employees for multiple positions: Administrative, Technical Support, & Management.
- Implemented sales technique structure to achieve both agent and companies future growth.
- Sourced applicants using Career Builder, Indeed, Monster and other niche databases in order to obtain exceptional candidates.
- Attended campus recruiting events to obtain top level candidates for entry level positions.
- Established relationships with campus counselors and department heads to act as a liaison between the graduating students and the company.
- Conducted group interviews for over 300 applicants on a weekly basis.
- Provided excellent customer service to members and receiving 93% retention and closing rating.
- Attended various gathering such as related trade shows, seminars, user groups, association meetings, conferences, and public hearings in order to increase sale opportunity.
- Carried out campus recruiting to fill entry level staff and intern positions
- Conducted training classes and new hire orientation programs for all agents.
- Excellent written and verbal communication skills

## Citi-Group - Seattle, WA

07/2006 - 08/2008

## Honorary Intelligence Performance (HIP) Branch Manager

- Implemented superior customer service skills, resulting in referral business and account retention. Utilized a variety of sales techniques to increase loan volume and expanded the client base.
- Implemented extensive knowledge of Real Estate products and Financial Investment.
- Trained new employees on a branch and a district level.
- Superior ability to increase hiring on a district and state level.
- Managed and trained employees in a multi-million dollar branch.
- Increased growth with new applicants, and new clients.
- Top Producer in the history of the branch.

## Aramark at Qwest Field - Seattle, WA Human Resources Manager

05/2004 -- 02/2006

- Supervised game day preparation and product marketing for the Seahawks football games. Completed all Human Resources tasks and duties.
- Conducted Interviews, training information seminars, and Washington State Food & Alcohol trainings.
- Recruited and sourced volunteers to increase the revenue for their association by working at the stadium.
- Managed over 1,000 employees, including hiring and training over 500.
- Conducted payroll analysis and new hire orientation.

## Washington State University – Pullman, WA Instructor

08/2002 - 05/2004

- Instructed entry-level Psychology students and facilitated open-ended discussions about current social encounters.
- Conducted psychology experiments, data collection and analysis of students' lifestyles.
- Discussed these encounters and how alcohol and drugs affect the students' decisions.

#### **EDUCATION**

Washington State University - Pullman, WA

Masters Candidate: Psychology Bachelor of Science: Psychology

2003

## **Labor Standards Advisory Commission**

15 members: Per *Ord.* **124643**, all subject to City Council confirmation, *two*-year terms (one & two year terms for initial terms, 2-years thereafter):

- 7 City Council-appointed
- 7 Mayor-appointed
- Labor Standards Advisory Commission

### Roster:

*D	**G	Positio n No.	Position Title	Name	Term Start Date	Term End Date	Term #	Appointed By
7	F <sub>.</sub>	1.	Commissioner	Nicole Vallestero Keenan	5/1/17	4/30/19	2	Mayor
2	М	2.	Commissioner	Anthony Burnett	5/1/16	4/30/18	1	Mayor
6	F	3.	Commissioner	Anna G. Boone	5/1/17	4/30/19	1	Mayor
6	F	4.	Commissioner	Nicole Grant	5/1/16	4/30/18	1	Mayor
1	М	5.	Commissioner	I-Miun Liu	5/1/17	4/30/19	2	Mayor
5	М	6.	Commissioner	Joe Mizrahi	5/1/16	4/30/18	1	Mayor
	F	7.	Commissioner	Wendy Gillihan	5/1/17	4/30/19	.2	Mayor
1	F	8.	Commissioner	Sejal Parikh	5/1/16	4/30/18	1	Council
3	М	9.	Commissioner	Israel Martinez	5/1/17	4/30/19	2	Council
6	М	10.	Commissioner	Andrew Beane	5/1/16	4/30/18	1	Council
6	F	11.	Commissioner	Kellis Borek	5/1/17	4/30/19	2	Council
6	F	12.	Commissioner	Mona Smith	5/1/16	4/30/18	1	Council
6	F	13.	Commissioner	Rebecca Smith	5/1/17	4/30/19	2	Council
6	F	14.	Commissioner	Jody Hall	5/1/16	4/30/18	1	Council
		15.			-, -,	77	_	Commission

Dive	rsity	Chart:			(1)	(2)	. (3)	(4)	(5)	(6)	(7)	(8)	(9)
L 27 dec 142 122 123 124 125 126 127 127 128 129 129 129 129 129 129 129 129	Men	Women	Vacant	Minority	Asian- American	Black/ African American	Hispanic/ Latino	American Indian/ Alaska Native	***Other	Caucasian/ Non- Hispanic	Pacific Islander	Middle Eastern	Multiracial
Mayor	3	3	0	4	1	1	0	0	1	2	1	0	0
Council	2	5	0	2	1	0	1	0	O.	5	0	0	0
Other			1										
Total	5	8	1	6	2	1	1	0	1	7	1	0	0

### Key:

<sup>\*</sup>D List the corresponding *Diversity Chart* number (1 through 9)

<sup>\*\*</sup>G List gender, M or F

<sup>\*\*\*</sup>Other Includes diversity in any of the following: race, gender and/or ability