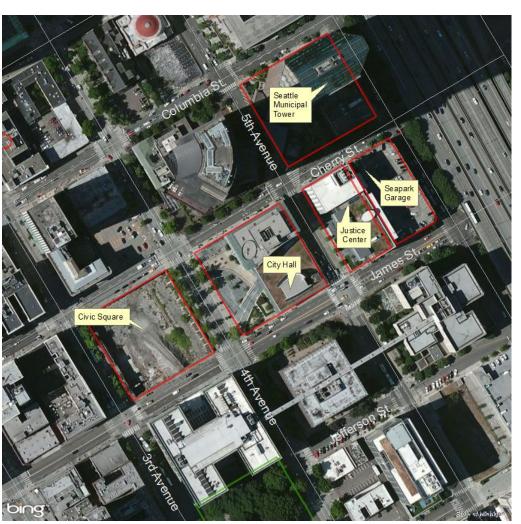
# Civic Square

# Amended and Restated Purchase and Sale and Development Agreement



August 16, 2017

## Civic Square Development



- Former site of the Public Safety Building.
- 2007 RFP process led to City contract with Triad for office/retail development with City-owned plaza.
- Due to recession and other outside influences, Triad was unable to develop the project.
- 100% of Triad's interest will be assigned to Bosa Development.

### Bosa Development

- Developed` over 20 residential high-rise projects in British Columbia and Alberta, Canada, California and Washington.
- Developed and built Insignia in Belltown.
  - Full city block development.
  - Two high-rise residential towers (700+ units total).
  - Successful ground floor retail.
- Future development of One88 in downtown Bellevue.

## **Key Components**

#### Public open space:

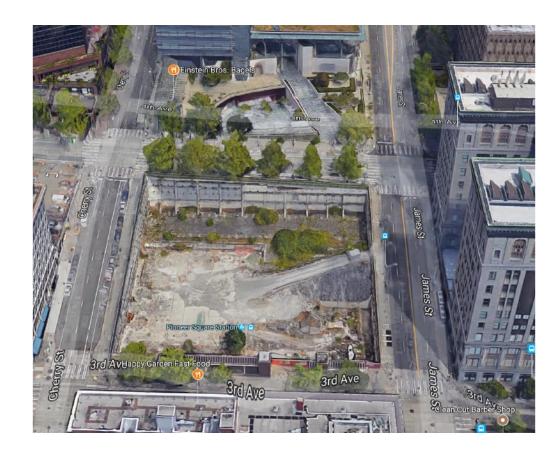
- 25,000 square foot public space, owned and maintained by Bosa Development.
- Easement allowing for public to use the space in perpetuity.
- Transit Station is not affected.

#### Tower:

- Single all-residential tower.
- Ground floor retail.

#### Timeline:

- Project to close when new MUP issued (14 18 months)
- Construction to begin by January 1, 2019
- Completed within 48 months



### **Proposed Terms**

#### Cash consideration:

- \$16M sale proceeds.
- \$5.7M affordable housing.

#### Non-Cash Consideration:

- Development Covenants.
- Release of Liability.
- Potential Litigation Costs.
- Shoring Maintenance.
- Project Labor Agreement.
- Continuous operation of Pioneer Square Transit Tunnel Station.
- City/Civic use of plaza.
- Total Cash and Non-Cash Consideration: \$50,000,000

### Benefits of Contract Amendment

- Triad is out of the deal, and mutual release is signed.
- New single tower residential design.
- Ready to begin construction.
- Increased housing density in Central Business District (CBD).
- New major public plaza in CBD.
- \* \$16 million for Equitable Development Initiative.
- \* \$5.7 million for affordable housing (minimum).
- Project Labor Agreement.