

Proposed Ordinance

- Authorizes SPU to sign new 6-12 year contract with Waste Management for construction waste hauling in Seattle.
- Covers delivery and collection of temporary drop boxes at construction sites for non-recyclable waste.
- Most construction waste is serviced outside of this contract by independent recyclers or self-hauled by large construction firms.
- Covers less than 10% of total disposed construction waste.
- Seattle required to regulate and contract for this remaining waste hauling.

RFP for Construction Waste Services

- Request for Information and Request for Proposals posted last fall to continue services in 2019 and beyond.
- Six firms engaged in the procurement process and **final proposals** were received from **Recology and Waste Management** in October 2018.
- Both proposals were rated high. Waste Management received slightly higher marks across all elements, including proposed operations, customers service, past performance, and prices.
- SPU selected Waste Management as the finalist and negotiated a final contract.



Service Highlights

- All renewable natural gas fleet.
- Enhanced customer service and education at construction sites.
- Smooth service transition for April 1, 2019.
- Improved load monitoring and customer outreach to increase recycling and salvage.

Costs and Fees

- New retail service prices are comparable to current expiring contract.
- There is minimal impact on SPU budget since SPU retains only the franchise fee in the current and future service agreements.
- Franchise revenue will increase from approximately \$15,000 per year to \$20,000 per year.
- The contract value is under \$400,000 per year for Waste Management.

Questions?