

#### **MFTE Overview**

- Enabled in 1995 by State; 1998 by City, renewed 4 times
- Buildings must set aside at least 20% of units as affordable to income qualified households for up to 12 years
- Provides tax exemption on residential improvement value for up to 12 years
- Program available to:
  - New buildings with 4+ units
  - Rehab of occupied buildings adding 4+ units
  - Rehab of vacant buildings
- Participation is voluntary; tenure not secured
- Affordability levels and other conditions set by City



## **MFTE Program Results**

- 203 projects with 21,684 total units\*
  - o 4,455 affordable units produce with another 1,300+ affordable units in pipeline
  - 98% of all unit for approved applications for households between <u>65-90% AMI</u>
  - 86% of all unit production is <u>studios</u> and one bedrooms
  - 44% of all completed units in multi-family and mixed-use residential zones are tax exempt through MFTE



<sup>\*</sup> For active market-rate buildings as of 12/31/18

#### **MFTE Current Program**

- 25% of units are required to be affordable to income eligible households
- 20% if a minimum number of 2 bedrooms provided
  - 40% AMI SEDUs
  - 65% AMI Studio
  - 75% AMI 1 Bedroom
  - 85% AMI 2 Bedroom
  - 90% AMI 3 Bedroom

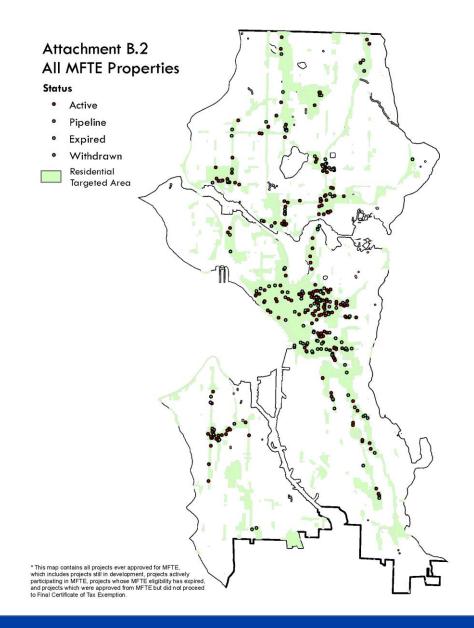






## **Geographic Distribution**

- Available in all multi-family zones
- Highest level of unit production\*
  - West Seattle Junction
  - South Lake Union
  - Capitol Hill
  - 23<sup>rd</sup> and Union
  - First Hill
  - Roosevelt



<sup>\*</sup> approved applications 1998-2018

## MFTE Income Levels and Typical Rent Buy-Down

	AMI Level	Rate Rent (City of	Affordable Rent (Tenant Pays all Utilities)	Average Rent Buy Down
SEDU/Congregate	40%	\$1,136	\$672	\$464
Studio	65%	\$1,561	\$967	\$594
1-bedroom	75%	\$2,068	\$1,315	\$753
2-bedroom	85%	\$2,439	\$1,661	\$778
3-bedroom	90%	\$3,982	\$1,890	\$2,092

	AMI Level	Assumed Household Size	Income Limit
SEDU	40%	1	\$28,100
Studio	65%	1	\$45,650
1-bedroom	75%	2	\$60,200
2-bedroom	85%	3	\$76,750
3-bedroom	90%	4	\$90,250



#### **MFTE Program Benefits**

- Affordable rent, typically hundreds of dollars lower than market rate, to over 4,400 low-and-middle income households.
- Affordable units in private apartments buildings throughout the City in multi-family zones.
- Units secured for income-qualified tenants



## **MFTE Program Costs**

- Shifted amounts are paid by other taxpayers.
- Forgone amounts are not collected at all.
- For 4,827 active units\* in 2019:
  - \$5.23 million in shifted City tax revenue, resulting in \$22.58 increase for the median-priced Seattle home.
  - \$7.25M in forgone revenue to the City.

Tax Year	Estimated Foregone Revenue - (Millions)	Estimate Foregone Revenue - City Share (Millions)	Estimated Shifted Revenue (Millions)	Estimated Shifted Revenue - City Share (Millions)
2019	\$26.96	\$7.25	\$19.44	\$5.23
2018	\$23.59	\$4.91	\$11.83	\$2.92
2017	\$16.70	\$4.74	\$9.20	\$2.61
2016	\$9.44	\$2.76	\$7.46	\$2.18
2015	\$7.08	\$2.00	\$6.20	\$1.75
Total	\$83.77	\$21.66	\$54.13	\$14.69



<sup>\*</sup>Includes market-rate projects and projects with other affordability restrictions

#### **Program Renewal**

- High production affordable housing program
- Creating affordable apartments for middleincome households between 60-80% AMI
- Healthy participation rate among market-rate buildings





## **Program Renewal - Proposed Legislation**

#### Maintain income limits and set-aside percentages

- 25% of units are required to be affordable to income eligible households
- 20% if a minimum number of 2 bedrooms provided
  - 40% AMI SEDUs
  - 65% AMI Studio
  - 75% AMI 1 Bedroom
  - 85% AMI 2 Bedroom
  - 90% AMI 3 Bedroom



#### **Program Renewal - Proposed Legislation**

#### Made other changes to improve program:

- Added Median Income moderator so that income and rents limit will not increase by more than 4.5% per year or decrease.
- Added requirements regarding affirmative marketing and equal access to amenities.
- Provided added flexibility by extending the application deadline; now six months
  prior to temporary certificate of occupancy.
- Made other small changes to enhance readability, provide clarity and streamline program administration.

# Questions?