

Summary Ex 1 – Revenue and Expense Projections  
V1

**Revenue and Expense Projections 2020-2028**

	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	Total
Estimated Revenue	\$ 889,425	\$ 1,593,000	\$ 1,395,350	\$ 1,197,700	\$ 1,000,050	\$ 802,400	\$ 604,750	\$ 451,350	\$297,950	\$144,550	\$ 8,376,525
Existing General Fund	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$ 200,000	\$200,000	\$ -	\$ 1,800,000
<b>Total Funding</b>	<b>\$ 1,089,425</b>	<b>\$ 1,793,000</b>	<b>\$ 1,595,350</b>	<b>\$ 1,397,700</b>	<b>\$ 1,200,050</b>	<b>\$ 1,002,400</b>	<b>\$ 804,750</b>	<b>\$ 651,350</b>	<b>\$497,950</b>	<b>\$144,550</b>	<b>\$ 10,176,525</b>
<b>Expenses</b>											
Standard Rebate	\$ 200,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ 250,000	\$ -	\$ -		\$ 1,700,000
Low-Income Conversion	\$ 225,000	\$ 625,000	\$ 625,000	\$ 625,000	\$ 625,000	\$ 625,000	\$ 625,000	\$ 625,000	\$625,000		\$ 5,225,000
Low-Income fee exemption	\$ 63,425	\$ 118,000	\$ 103,250	\$ 88,500	\$ 73,750	\$ 59,000	\$ 44,250	\$ 29,500	\$ 14,750		\$ 594,425
Low-income conversion program delivery (OH)	\$ 45,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$ 125,000	\$125,000		\$ 1,045,000
Marketing/Outreach	\$ 75,000	\$ 50,000	\$ 50,000	\$ 40,000	\$ 40,000	\$ 30,000	\$ 25,000	\$ 20,000	\$ 20,000		\$ 350,000
Contractor Training	\$ 30,000	\$ 50,000	\$ 50,000	\$ 50,000	\$ 30,000				\$ -		\$ 210,000
Program FTE	\$ 112,265	\$ 116,680	\$ 116,680	\$ 120,048	\$ 120,048	\$ 120,048	\$ 68,487	\$ 68,487	\$ 68,487		\$ 911,230
Tax administration	\$ 46,667	\$ 46,667	\$ 46,667								\$ 140,000
<b>Total Expenses</b>	<b>\$ 750,690</b>	<b>\$ 1,334,680</b>	<b>\$ 1,319,930</b>	<b>\$ 1,298,548</b>	<b>\$ 1,263,798</b>	<b>\$ 1,209,048</b>	<b>\$1,137,737</b>	<b>\$ 867,987</b>	<b>\$853,237</b>	<b>\$ -</b>	<b>\$ 10,175,655</b>